

Community Agency Request for Proposal

HOMELESS SERVICES PANEL OF EXPERTS

JANUARY 10, 2024

Today's Agenda

- Berkeley's Homeless Services Goals
- Eligible Program Types
- Projects Received
- City Data Services
- Homeless Programs Core Requirements
- Homeless Programs Guiding Documents
- Review Plan

Berkeley's Homeless Services Goals

- Homeless Prevention
- Connect people to shelter and other resources
- Increase housing solutions
- Strengthen coordination, communication and capacity

Eligible Program Types

1. Alcohol and Other Drug (AOD) Treatment
2. Basic Needs (Drop-in Center, showers/laundry, lockers)
3. Benefits Advocacy
4. Coordinated Entry System (CES)/Housing Problem Solving
5. Emergency Shelter / Navigation Center (NC) (NC includes Rapid Rehousing and Housing Navigation Services)
6. Encampment Services (mobile shower/laundry and RV Waste Removal Services)
7. Housing Navigation Services

Eligible Program Types

8. Homeless Prevention –Housing Retention Grants
9. Rapid Re-Housing / Flexible Subsidies (services and financial assistance)
10. Representative Payee Services
11. Street Outreach
12. Tenancy Sustaining Services
13. Transitional Housing
14. Workforce Development

Projects Received

Basic Services	5
Benefits Advocacy	3
Coordinated Entry /Outreach	2
Emergency Shelter	10
Homeless Prevention	1
Housing Navigation Services	1
Representative Payee	2
Tenancy Sustaining Services	8
Transitional Housing	2
Workforce Development	2
TOTAL	36

Projects Received

# of agencies	14
# of new program proposals	7
FY24 Current Total Award (includes GF, Measure P, CDBG, ESG, HOME-ARP, U1, HHAP)	\$11,659,398
FY25 Request	\$16,363,235
Variance	\$4,703,837
Amount Available through RFP funding (GF, CDBG, ESG, HOME-ARP, Measure U1, HHAP)	\$4,833,223

Basic Services

Agency	Program Name	Current Award	Amount Requested	Variance
Bonita House Inc.	Drop-In	\$0.00	\$66,360.00	\$66,360.00
Dorothy Day House	Drop-In	\$182,000.00	\$404,956.00	\$222,956.00
Peer Wellness Collective	Drop-In	\$35,721.00	\$76,030.00	\$40,309.00
Peer Wellness Collective	Locker Program	\$50,000.00	\$67,246.00	\$17,246.00
Womens Daytime Drop-In Center	Drop-In	\$48,153.00	\$218,854.00	\$170,701.00

Benefits Advocacy

Agency	Program Name	Current Award	Amount Requested	Variance
Alameda County Homeless Action Center	Mainstream Benefit Enrollment [formerly RRH]	\$68,220.00	\$244,571.00	\$176,351.00
Alameda County Homeless Action Center	SSI Advocacy	\$129,539.00	\$292,315.00	\$162,776.00
Bonita House Inc.	Benefits Advocacy	\$0.00	\$0.00	\$0.00

Coordinated Entry

Agency	Program Name	Current Award	Amount Requested	Variance
Women's Daytime Drop-In Center	Family Housing Resource Center Coordinated Entry	\$0.00	\$210,918.00	\$210,918.00
Bay Area Community Services (BACS)	North County HRC / Housing Hub	\$2,181,785.00	\$2,266,680.00	\$84,895.00

Emergency Shelter

Agency	Program Name	Current Award	Amount Requested	Variance
Bay Area Community Services	Pathways STAIR Center	\$2,707,867.00	\$2,747,291.00	\$39,424.00
Building Opportunities for Self-Sufficiency	Ursula Sherman Village Families Program	\$51,383.00	\$82,914.00	\$31,531.00
Building Opportunities for Self-Sufficiency	Ursula Sherman Village Shelter Program	\$104,662.00	\$141,277.00	\$36,615.00
Dorothy Day House	BESS	\$350,000.00	\$425,799.00	\$75,799.00
Dorothy Day House	Beyond Horizon	\$950,000.00	\$1,104,952.00	\$154,952.00

Emergency Shelter

Agency	Program Name	Current Award	Amount Requested	Variance
Dorothy Day House	Dorothy Day House Shelter	\$566,000.00	\$960,441.00	\$394,441.00
Dorothy Day House	Inclement Weather Shelter	\$290,000.00	\$322,427.00	\$32,427.00
Insight Housing	Respite Program	\$88,000.00	\$251,794.00	\$163,794.00
Insight Housing	Hope Center	\$265,502.00	\$885,370.00	\$619,868.00
Insight Housing	Women's Shelter	\$119,963.00	\$1,092,780.00	\$972,817.00

Homelessness Prevention

Agency	Program Name	Current Award	Amount Requested	Variance
Eviction Defense Center	Housing Retention	\$2,250,000.00	\$1,500,000.00	-\$750,000.00

Housing Navigation Services

Agency	Program Name	Current Award	Amount Requested	Variance
Pacific Center for Human Growth	Ensuring Safe and Stable Housing for LGBTQIA Members of Berkeley	\$0.00	\$363,736.00	\$363,736.00

Representative Payee Services

Agency	Program Name	Current Award	Amount Requested	Variance
Building Opportunities for Self-Sufficiency	Other Services Representative Payee Program	\$52,440.00	\$85,487.00	\$33,047.00
Peer Wellness Collective	Representative Payee Services	\$32,016.00	\$63,705.00	\$31,689.00

Tenancy Sustaining Services

Agency	Program Name	Current Award	Amount Requested	Variance
Building Opportunities for Self-Sufficiency	Housing Navigation Team	\$86,831.00	\$86,972.00	\$141.00
Bonita House Inc.	Supported Independent Living (SIL)	\$24,480.00	\$61,390.00	\$36,910.00
Building Opportunities for Self-Sufficiency	Step Up Housing	\$0.00	\$314,600.00	\$314,600.00
Insight Housing	Shelter Plus Care Services	\$100,190.00	\$236,917.00	\$136,727.00

Tenancy Sustaining Services

Agency	Program Name	Current Award	Amount Requested	Variance
Lifelong Medical Care	COACH / Square One	\$163,644.00	\$188,191.00	\$24,547.00
Lifelong Medical Care	Supportive Hsg Program UA Homes	\$55,164.00	\$85,209.00	\$30,045.00
Toolworks, Inc.	Supportive Housing	\$47,665.00	\$75,000.00	\$27,335.00
Womens Daytime Drop-In Center	Homeless Case Management - Housing Retention	\$100,190.00	\$155,680.00	\$55,490.00

Transitional Housing

Agency	Program Name	Current Award	Amount Requested	Variance
Larkin Street Youth Services	Turning Point	\$189,255.00	\$189,255.00	\$0.00
Womens Daytime Drop-In Center	Bridget Transitional House	\$118,728.00	\$273,440.00	\$154,712.00

Workforce Development

Agency	Program Name	Current Award	Amount Requested	Variance
Dorothy Day House	Dorothy Day Workforce Development Program (DDWFD)	\$0.00	\$537,552.00	\$537,552.00
Downtown Streets, Inc.	Berkeley Downtown Streets Team - Workforce Development	\$0.00*	\$283,126.00	\$283,126.00

Funding Requests by Program Type

Program Type	Award Request	Percent of Total
Basic Services	\$833,446.00	17%
Benefits Advocacy	\$536,886.00	11%
Coordinated Entry	\$2,477,598.00	51%
Emergency Shelter	\$8,015,045.00	166%
Homeless Prevention	\$1,500,000.00	31%
Housing Navigation Services	\$363,736.00	8%
Representative Payee	\$149,192.00	3%
Tenancy Sustaining Services	\$1,203,959.00	25%
Transitional Housing	\$462,695.00	10%
Workforce Development	\$820,678.00	17%

City Data Services

1. www.citydataservices.net
2. **Login:** Ber25
3. **Password:** aev771

LOG IN: USER PWD



[HOME](#) [ABOUT](#) [SERVICES](#) [BLOG](#) [DEMO](#) [COMMUNITY](#) [FAQ](#) [POLICIES](#) [CONTACT](#)



City Data Services

1. Your 4 digit pin will be provided to you after the meeting in an email



City of Berkeley Housing & Community Services Department
2180 Milvia Street
Berkeley, CA 94704
Contact: Community Agency RFP, CommunityAgencyRFP@berkeleyca.gov 510.981.5408

You are working in FY 2024

Change to [FY 2023](#)

[Help with this page](#)

[Logout](#)

Please enter your pin here: , then click on your name, below, to go to your evaluation page.

Board Member

Evaluator PINs:

[Abby Schwarz](#)

[Alice Feller](#)

[Alix Campillo](#)

[Amy Davidson](#)

[Angel Rivera](#)

[Aubrielle Delane](#)

[Barb Amaro](#)

[Ben Bartlett](#)

[Britany Carnegie](#)

[Return to Main Page](#)

City Data Services



City of Berkeley Housing & Community Services Department
 2180 Milvia Street
 Berkeley, CA 94704
 Contact: Community Agency RFP, CommunityAgencyRFP@berkeleyca.gov 510.981.5408

[Help with this page](#)

[Logout](#)

[My Evaluations Spreadsheet](#)

**NOTE: Your login will timeout after 4 hours of inactivity.
 Please save your work every couple hours, or if you leave the computer.**

[Return to Main Page](#)

Evaluation Reports for: **Josh Jacobs**
 Commission Applications

Select an agency below to evaluate:

Agency	Program	Score	Monitor Assessment
Alameda County Homeless Action Center	SSI Advocacy		Not Approved Yet
Alameda County Homeless Action Center	Mainstream Benefit Enrollment [formerly RRH]		Not Approved Yet
Associated Students of the University of California/ The Berkeley Project	Berkeley Project		None
BANANAS Incorporated	Child Development and Kindergarten Readiness		None
BANANAS Incorporated	High Quality Care for Children Ages 0-5		None
BANANAS Incorporated	Successful in School (TK - 8th grade)		None
BANANAS Incorporated	Healthy, Connected and Resilient (TK-12th grade)		None
BANANAS Incorporated	Workforce Development		None

City Data Services



City of Berkeley Housing & Community Services Department
2180 Milvia Street
Berkeley, CA 94704
Contact: Community Agency RFP, CommunityAgencyRFP@berkeleyca.gov 510.981.5408

Help with this page

[Logout](#)

[My Evaluations Spreadsheet](#)

NOTE: Your login will timeout after 4 hours of inactivity.
Please save your work every couple hours, or if you leave the computer.

Evaluation Reports for: **Josh Jacobs**
Commission Applications

Select an agency below to evaluate:

Agency	Program
Alameda County Homeless Action Center	SSI Advocacy
Alameda County Homeless Action Center	Mainstream Benefit Enrollment [formerly RRH]
Associated Students of the University of California/ The Berkeley Project	Berkeley Project
BANANAS Incorporated	Child Development and Kindergarten Readiness
BANANAS Incorporated	High Quality Care for Children Ages 0-5
BANANAS Incorporated	Successful in School (TK - 8th grade)
BANANAS Incorporated	Healthy, Connected and Resilient (TK-12th grade)
BANANAS Incorporated	Workforce Development

Return to Main Page



Monitor Assessment
 Not Approved Yet
 Not Approved Yet
 None
 None
 None
 None
 None
 None

City Data Services



City of Berkeley Housing & Community Services Department
2180 Milvia Street
Berkeley, CA 94704
Contact: Community Agency RFP, CommunityAgencyRFP@berkeleyca.gov 510.981.5408

[Help with this page](#)

[Return to Main Page](#)

Online Application Evaluation Form City of Berkeley FY2025-FY2026 APPLICATION

[Click Here](#) for useful instructions for how to use this evaluation form.

Evaluator: Josh Jacobs [Not you? Click here](#)

Agency Name: **Alameda County Homeless Action Center**

Program Name: **SSI Advocacy** [Click Here to view the SSI Advocacy Application](#)

[Click Here to open the SSI Advocacy Application as a Word document](#)

33,2

Section A (Agency Information) Score:	0	0 of 4 questions answered
Section B (Proposed Services) Score:	0	0 of 12 questions answered
Section C (Past Performance) Score:	20	1 of 1 questions answered
Section D (Budget/Leveraging) Score:	0	0 of 3 questions answered
Main Section Total Score:	20	
 Supplemental Section Score:	 0	 0 of 2 questions answered
Combined Total Score:	20	

A. Organizational Capacity (20 pts)

A-1 (Agency Budget, Application Section A.3b & A.3c)

A.3 Agency Revenue and Expense

List Funds by Source	Current	Proposed

City Data Services

- **Black text** = application question
- **Blue text** = response
- **Green box** = evaluation questions.

A.4.a Indicate the number of Board members that are required in the agency's By-Laws: HAC_Bylaws_2020.pdf Articles_of_Incorporation.pdf		3
A-2: Is the number of Board members compliant with the agency's By-Laws?		
<input type="radio"/>	No (0 pts)	
<input type="radio"/>	Yes (5 pts)	
A-3: Does the applicant demonstrate the board of directors and agency staff have engaged effectively in fundraising activities to ensure Agency stability?		
<input type="radio"/>	No evidence (0 pts)	
<input type="radio"/>	Some evidence: Board is either engaged in fundraising and-or overall governance. (3 pts)	
<input type="radio"/>	Strong evidence: Active board engagement in both fundraising and governance. (5 pts)	

City Data Services

- At the end of each section, you will have an opportunity to add any comments for why you provided the score you did
 - You are limited to 500 characters

Section B Comments:

You have 500 characters left.

Section B Score: 27

City Data Services

- Your score will automatically calculate for you.
- Be sure to save your work before you move on to the next application, by hitting save and continue
- If you are ready to submit your final score, hit “save evaluation for [Agency]”

[Save and Continue](#)

Section A:	14
Section B:	27
Section C:	20
Section D:	8
Main Section Total Score:	69
Section Homeless:	3
Combined Total Score:	72

Save Evaluation for [Agency]

Homeless Program Core Requirements

1. Participate in the North County Coordinated Entry System.
2. Provide all services utilizing a Housing First Approach
3. Agree to attend Alameda County North County Regional Coordination monthly meetings. Attendance by program manager and direct services staff required (Basic Needs, Encampment Services, Homeless Prevention categories, excluded).
4. Agree to attend City of Berkeley North County Operations quarterly meetings. Attendance by Associate Director and/or Program Manager with program implementation authority is required.
5. Agree to participate in Homeless Management Information System (HMIS) and enter data within 3 days of program enrollment and exit (Basic Needs, Encampment Services, Homeless Prevention categories, excluded).
6. Agree to report on applicable current and future HUD, Alameda County and City of Berkeley System Performance Measures (SPMs) and targets.

Homeless Programs Guiding Documents

- [Alameda County System Coordination Committee Rapid Re-Housing Guidelines](#)
- [Emergency Solutions Grant Manual](#)
- [City of Berkeley Case Management/Tenant Sustaining Services Standards](#)
- [City of Berkeley Case Management/Housing Navigation Services Standards](#)
- [Alameda County Coordinated Entry Policies](#)
- [Alameda County Emergency Shelter Standards](#)
- [City of Berkeley Flexible Rental Subsidy Program Criteria](#)

Review Plan

Basic Services	5
Benefits Advocacy	3
Coordinated Entry /Outreach	2
Emergency Shelter	10
Homeless Prevention	1
Housing Navigation Services	1
Representative Payee	2
Tenancy Sustaining Services	8
Transitional Housing	2
Workforce Development	2
TOTAL	36

Thank you

Questions?

- Josh Jacobs, Homeless Services Coordinator
 - jjacobs@cityofberkeley.info