

Sugar-Sweetened Beverage Product Panel of Experts Commission

Thursday, November 17th, 2022 - 4:30-6:30 pm

Virtual Meeting (ZOOM)

 $\frac{https://cityofberkeley-}{info.zoomgov.com/j/1616346328?pwd=ZVNFUTJUK00zaTFCMExZME1XT} \\ \underline{0NRZz09}$

Meeting ID: 161 634 6328 Passcode: 653434

AGENDA

(Note: Meetings will continue on ZOOM till further notice)

Preliminary Matters

- 1. Roll Call
- Introduction of new Commission members
- 3. Approval of Draft Minutes from 10/20/2022 meeting Attachment 1 The public may comment virtually about any item <u>not</u> on the agenda. <u>Public comments are limited to two minutes per speaker.</u> Public comments regarding agenda items will be heard while the Commission is discussing the item.

Presentation:

1. City of Berkeley, Finance Department: FY22 SSB Tax Revenue - **Attachment 7**

Action Items

Public comments regarding agenda items will be heard while the Commission is discussing the item. Public comments are limited to two minutes per speaker.

- 1. Subcommittee Reports:
- 2. Action 1: Add/Remove Subcommittees/ Members (Commissioner Moore).
- Action 2: Review and Approve RFP Draft (Commissioner Rose) -Attachment 6
- 4. **Action 3:** For the good of the order. (Commissioner Moore)

Information Items

- 1. Commission Work Plan Attachment 2
- 2. Approved Meeting Minutes 9/15/2022 Attachment 3
- 3. Approved Meeting Dates 2022 Attachment 4
- 4. Subcommittee Roster 2022 Attachment 5

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- 5. RFP Draft Attachment 6
- 6. City of Berkeley Finance Department Presentation materials *Attachment 7*

CONFLICT OF INTEREST INFORMATION: City commissioners, pursuant to Government Code section 1090, are responsible for recusing themselves from all commission discussions and actions in which they may have a conflict of interest. If your affiliation, paid or unpaid, with other agencies has changed since the last meeting of this commission, your ability to participate in commission activities may have changed. Individual guidance is available from the City Attorney's Office (CAO). Commissioners are encouraged to consult with the CAO if they have questions, concerns, or would like clarification about matters related to potential conflicts of interest.

The CAO may be reached at:

Email: attorney@cityofberkeley.info
TEL: (510) 981-6950 TDD: (510) 981-6903, FAX: (510) 981-6960
2180 Milvia Street 4th Floor, Berkeley, CA 94704 - Office Hours: Mon-Fri, 8am-5pm

THERE IS NO MEETING IN DECEMBER. Please visit the City of Berkeley's Commission webpage http://www.cityofberkeley.info/commissions for meeting details and updates.

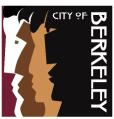
AMERICAN DISABILITIES ACT DISCLAIMER: This meeting is being held in a wheelchair accessible location. To request a disability-related accommodation(s) to participate in the meeting, including auxiliary aids or services, please contact the Disability Services specialist at 981-6418 (V) or 981-6347 (TDD) at least three business days before the meeting date. Please refrain from wearing scented products to this meeting.

SB 343 DISCLAIMER:

Any writings or documents provided to a majority of the commission regarding any item on this agenda will be made available for public inspection at the Public Health Division located on 1947 Center Street, Berkeley, CA 94704.

COMMUNICATION DISCLAIMER:

Communications to Berkeley boards, commissions or committees are public record and will become part of the City's electronic records, which are accessible through the City's website. Please note: e-mail addresses, names, addresses, and other contact information are not required, but if included in any communication to a City board, commission or committee, will become part of the public record. If you do not want your e-mail address or any other contact information to be made public, you may deliver communications via U.S. Postal Service or in person to the secretary of the relevant board, commission or committee. If you do not want your contact information included in the public record, please do not include that information in your communication. Please contact the commission secretary for further information.



Sugar-Sweetened Beverage Product Panel of Experts Commission

Thursday, October 20th, 2022. 4:30 - 6:30 PM

Virtual Meeting (ZOOM)

https://cityofberkeley-info.zoomgov.com/j/1616346328?pwd=ZVNFUTJUK00zaTFCMExZME1XT0NRZz09

Meeting ID: 862 2299 3260 Passcode: 768724

MEETING MINUTES

The meeting convened at 4:30pm.

ROLL CALL

Present: Commissioners Rose, Moore, Hecht, Morales, Scheider.

Absent: Commissioners Browne, Crawford, Rodriguez.

Excused: None

Staff present: Roberto Terrones

COMMENTS FROM THE PUBLIC None; 6 community members present.

PRESENTATIONS: Dr. Miriam Parker and Joy Kirkwood, LifeLong Medical Care: Healthy Berkeley Funded Project

ACTION ON MINUTES

Approval of Minutes - Moved to approve the draft minutes of the meeting on 9/15/2022.

M/S/C: Commissioners Moore/ Morales

Ayes: Commissioners Rose, Moore, Hecht, Morales, Scheider

Noes: None **Abstain:** None

Absent from vote: Commissioners Browne, Crawford, Rodriguez

Recused: None Excused: None

This meeting adjourned at 6:30 pm.

1. Motion to update the SSBPPE City Council recommendation from December 15th, 2020: 1) update dates; 2) background as needed, and recommendations; 3) maintain the same recommendation for funding; 4) and recommending the City Manager to utilize up to 15% of the allocated funds to support the COB Public Health Division and Finance Department fees related to the Sugar-Sweetened Beverage Soda Tax.

M/S/C: Commissioners Scheider/ Morales

Ayes: Commissioners Rose, Moore, Hecht, Morales, Scheider

Noes: None Abstain: None

Absent from vote: Commissioners Browne, Crawford, Rodriguez

Recused: None Excused: None

2. Motion to approve FY23 Commission work plan.

M/S/C: Commissioners Moore/ Rose

Ayes: Commissioners Rose, Moore, Hecht, Morales, Scheider

Noes: None Abstain: None

Absent from vote: Commissioners Browne, Crawford, Rodriguez

Recused: None Excused: None

The meeting adjourned at 6:19pm.

NEXT ONLINE (ZOOM) MEETING:

The next meeting is scheduled for **Thursday**, **November 17**th. Please check the SSBPPE Commission page on the City of Berkeley Commission webpage for updated information.

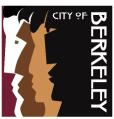
Respectfully Submitted, Roberto Terrones, Interim Commission Secretary Minutes will be approved at the November, 17th, 2022 meeting.

INFORMATION REPORT TO CITY OF BERKELEY COUNCIL Sugar-Sweetened Beverage Product Panel of Experts (SSBPPE) Commission FY23 (July 1, 2022 through June 30, 2023 WORK PLAN & TIMELINE

Approved by SSBPPE Commission on October 20, 2022

	Activity	Responsible Contact	July 2022	Aug NO Mtg.	Sept 2022	Oct. 2022	Nov 2022	Dec NO Mtg.	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023
1.	Consult with COB Fiscal about funding allocation for next cycle.	PS&O Sub-Com,		х	х	х								
2.	Periodic meetings as needed.	PS&O Sub-Com, – Full SSBPPE		х	х	х	х							
3.	Submit Work Plan to Commission Secretary for FY 23 and approve work plan.	PS&O Sub-Com, – Full SSBPPE			х	х								
4.	Revise the RFP.	PS&O Sub-Com,		Х	х	х	Х	Х	х					х
5.	Plan for grantees to present at a SSBPPE on successes and challenges to date.	PS&O Sub-Com, – Full SSBPPE			х	х	Х							
6.	Request report from the COB Public Health Staff regarding activities supported by additional funding for FY 2020 and 2021, including the media and hydration station projects	PS&O Sub-Com, – Full SSBPPE			х								х	
7.	Request report from City of Berkeley staff about the epidemiology research and community and BUSD evaluations, including the YRBS	PS&O Sub, Committee– Full Committee					Х						х	
8.	Write the SSBPPE Annual Report.	PS&O Sub, Committee– Full Committee										х		
9.	Liaise with Community Health Commission regarding SSB Policy	Policy					х		х	х	х	х	х	х
10.	Support implementation and education of the City of Berkeley procurement policy	Policy sub-committee	х		х	х	х		х	х	х	х	х	х
11.	Support implementation and expansion of Healthy Checkout Policy	Policy Sub-committee	Х		х	х	х		х	х	х	х	х	х
12.	Support publicizing and educating the Berkeley community and UC staff and students about the SSB current policies	Policy	х		х	х	х		х	х	х	х	х	х

	Activity	Responsible Contact	July 2022	Aug NO Mtg.	Sept 2022	Oct. 2022	Nov 2022	Dec NO Mtg.	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	2023
13.	Present policy evaluations and research relevant to the work of the SSBPPE	Policy	Int	Aug	X	×	× Nov	Dec	Jan	×	×	× Apr	Ma	unſ
14.	Work with Media committee and grantees to publicize the policy efforts and accomplishments of the Measure Tax Ordinance (which sunsets in Dec 2026)													
15.	Research legal strategies to remedy and mitigate damages of ssb marketing and consumption including expanding default beverage ordinance to apply to all meal packages and promotions	Policy					х		х	х	х	х		
16.	Partner with UC students and staff efforts to reduce ssb marketing and sales on campus. (such as pouring rights contracts and serving sizes)	Policy (Pat Crawford)							x	x	x			
17.	Planning for PSE and Community Organizing interactive workshop	Policy												



Sugar-Sweetened Beverage Product Panel of Experts Commission

Thursday, September 15th, 2022. 4:30 - 6:30 PM

Virtual Meeting (ZOOM)

https://cityofberkeley-info.zoomgov.com/j/1616346328?pwd=ZVNFUTJUK00zaTFCMExZME1XT0NRZz09

Meeting ID: 862 2299 3260 Passcode: 768724

MEETING MINUTES

The meeting convened at 4:35pm.

ROLL CALL

Present: Commissioners Rose, Moore, Crawford, Hecht, Morales,

Scheider, Rodriguez (5:39)

Absent: Commissioners Browne

Excused: None

Staff present: Roberto Terrones

COMMENTS FROM THE PUBLIC None

PRESENTATIONS None

ACTION ON MINUTES

Approval of Minutes - Moved to approve the draft minutes of the meeting on 7/21/2022.

M/S/C: Commissioners Morales/ Moore

Ayes: Commissioners Rose, Moore, Hecht, Morales, Scheider,

Rodriguez

Noes: None

Abstain: Commissioner Crawford **Absent from vote:** Commissioners Browne

Recused: None Excused: None

This meeting adjourned at 6:30 pm.

Sugar-Sweetened Beverage Product Panel of Experts Commission Meeting Minutes September 15st, 2022 Page 2 of 2

NEXT ONLINE (ZOOM) MEETING:

The next meeting is scheduled for **Thursday, October 20**th. Please check the SSBPPE Commission page on the City of Berkeley Commission webpage for updated information.

Respectfully Submitted, Roberto Terrones, Interim Commission Secretary Minutes were approved at the October 20th, 2022 meeting.

2022 Commission Meeting Dates

Please complete this form and email it to the Commission Inbox

Name of Commission: <u>Sugar-Sweetened Beverage Product Panel of Experts (SSBPPE)</u>
<u>Commission</u>

Commission Secretary: Roberto Terrones (temporary)

Please Note the Commission Meeting Dates for 2022 Below

If no meeting is scheduled for a month, please note as "No Meeting."

Example:

Month	Meeting Day and Date	Time
February 2022	Thursday 2/17/22	6:30 pm

Month	Meeting Day and Date	Time
July 2022	No Meeting	

Proposed 2022 Meeting Dates

Month	Meeting Day and Date	Time*
January 2022	Thursday 1/20/2022	4:30 pm
February 2022	Thursday 2/17/2022	4:30 pm
March 2022	Thursday 3/17/2022	4:30 pm
April 2022	Thursday 4/21/2022	4:30 pm
May 2022	Thursday 5/19/2022	4:30 pm
June 2022	Thursday 6/16/2022	4:30 pm

Month	Meeting Day and Date	Time*
July 2022	Thursday 1/21/2022	4:30 pm
August 2022	No Meeting	
September 2022	Thursday 9/15/2022	4:30 pm
October 2022	Thursday 10/20/2022	4:30 pm
November 2022	Thursday 11/17/2022	4:30 pm
_		
December 2022	No Meeting	

^{*} Per this Commission's approval, starting time will move to 6:30pm in the event in-person meetings resume.

commission@cityofberkeley.info
City Clerk Department

SSBPPE Subcommittee Roster

Subcommittee	Subcommittee Description	Members
Media	Give feedback on media materials	Joy Moore
	that the Public Health Division	
	disseminates to the public, prepare	
	talking points for the media.	
Prevention Strategies	Review and revise requests for	Pat Crawford
and Outcomes	proposals, increase knowledge of	Bobbie Rose
	the community, and evaluation.	Joy Moore
		Kenneth Hecht
Sugary Drinks Policy	Recommend policies for the City	Pat Crawford
	Council.	Holly Scheider
		Xavier Morales
		Michael Rodriguez



REQUEST FOR PROPOSALS (RFP) Specification No. 21-11436-C FOR HEALTHY BERKELEY 2-YEAR COMMUNITY FUNDING PROPOSALS WILL NOT BE READ PUBLICLY

Dear Prospective Applicants,

The City of Berkeley is soliciting written proposals from qualified Community-Based Organizations (CBOs) serving Berkeley with a community-based focus to **promote reduction of consumption of sugar-sweetened beverages and to address the effects of sugar-sweetened beverage consumption on health.**

The **Healthy Berkeley Program** within the Public Health Division of the City of Berkeley is pleased to release its new Request for Proposals (RFP) for **FY2022 and FY2023** (July 1, 2021 through June 30, 2023).

The project scope, type of proposals sought, and vendor selection process are summarized in the RFP (attached). **Proposals must be received <u>no later than 5 p.m.</u>, <u>Thursday</u>, <u>February 25, 2021</u> via electronic submission (instructions below). Late applications will be denied. The funding application will only be accepted online at <u>www.citydataservices.net</u>. Hard copies will not** be considered.

If you already have a login with City Data Services for the City of Berkeley, log in with your usual credentials, and click on the button in the upper right corner, "Healthy Berkeley Application." If you do not have a login for City Data Services, go to www.citydataservices.net, and enter: **BERHB22** for both "USER" and "PWD" in the upper right corner. This will open up an online form for you to complete and submit and will generate an exclusive user name and password for your agency. Once you have your account credentials, use them to log in and start your application. A virtual workshop will be offered from 2-4pm on Monday, January 25, 2021, to demonstrate the online application: https://us02web.zoom.us/j/83370916455?pwd=c3k0bHzsQ0xhV0Q3TWFodU81d2pHdz09
Meeting ID: 833 7091 6455. Passcode: 033380

For questions concerning the City Data Services online application, contact CDS technical support at citydataservices@yahoo.com or call 650-533-5933. For questions concerning the Request for Proposal, please contact Dechen Tsering, Healthy Berkeley Program Manager, via email at dtsering@cityofberkeley.info no later than 5:00 p.m., Wednesday, January 27, 2021. Answers to questions will not be provided individually. Answers to all the questions will be shared with everyone applying by 5:00 p.m., Tuesday, February 4, 2021.

We look forward to receiving and reviewing your proposal.

Sincerely,

Darryl Sweet General Services Manager

Internal

E-mail: <u>purchasing@cityofberkeley.info</u> Website: <u>cityofberkeley.info/finance/</u>

I. <u>BACKGROUND/INTRODUCTION</u>

A. Current Situation

COVID-19 has been part of our shared experience for nearly three years and the higher risk for severe COVD-19 outcomes among persons of color is noteworthy. Latinx and African American communities have experienced higher hospitalization and death rates than white people. These serious outcomes have been linked to underlying conditions including type-2 diabetes, heart disease, stroke, and obesity and have led to a downturn in life expectancy. Type-2 diabetes, heart disease, and obesity have also been linked with increased consumption of sugar- sweetened beverages (SSBs). Revenues from the Berkeley SSB tax have the potential to raise awareness of the health effects from the consumption of SSBs and put in place practices and policies that can actually help to reduce health disparities in our city. Health disparities, as documented in the 2018 City of Berkeley Health Status Report (hereafter referred to as Report), were an important impetus for passing Measure D in 2014. Healthy Berkeley aims to invest in school and community educational programs and policies to reduce health disparities.

Health inequities are defined as "differences in health, which are not only unnecessary and avoidable but, in addition are unfair and unjust."

The Report states that "a truly healthy Berkeley depends on achieving and maintaining optimal health and wellness for all people regardless of an individual's or group's position in society." Health inequities have been highlighted in the Report for over 20 years. For example, when the sugary drink tax passed in Berkeley, African Americans were more likely to have type-2 diabetes, to be obese, and be hospitalized for diabetes than their white counterparts. Significant economic disparities are also noted in the Report: the proportion of families living in poverty is 8 times higher among African American families, 5 times higher among Latinx families, and 3 times higher in Asian families, compared to white families.

B. Funding Goals

Health disparities are related to economic and social inequities that are evident in the unequal food and beverage environments in Berkeley. The SSBPPE seeks to reduce these health disparities and underlying conditions. We encourage proposals in the following 3 categories:

- 1. **Education & Marketing/Communications Campaigns:** school- and community-based efforts to change community norms and reduce the consumption of sugary drinks;
- 2 **Policy:** development, implementation and strengthening of laws, ordinances, rules and regulations that prevent or at least restrict access to sodas and other unhealthy beverages and promote access to water and other healthy beverages, especially in stores and institutions in priority communities.
- 3. **Chronic Disease Prevention and Health Screenings**: programs that address the negative health effects of sugar sweetened beverage consumption, with an emphasis on dental health.

The SSBPPE will review and recommend proposals for funding in each of the above categories. We understand that some applicants will utilize multiple strategies and we support a multi-prong approach that strengthens the overall goals of the proposal. We also encourage applicants to collaborate with other Healthy Berkeley grantees.

We envision recommending the majority of funding for community-based applications in the realm of community norms change, prevention activities with an emphasis on dental health, direct services, and referrals (including dental screenings and diabetes prevention programming). We hope some of the community funding will go towards applications that focus on policies that create a healthier food and beverage environment in Berkeley, and we would like to address and counter the beverage industry's marketing to those who are at higher risk for type 2 diabetes, heart disease, obesity, and COVID-19.

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Additionally, for applicants who have received previous funding, we are interested in how you will build on past accomplishments. Will your project reach new participants? Does your proposal describe deeper engagement with the same community members in new ways that reinforce and build upon previous funding? Does your project include a plan to communicate how you are using Healthy Berkeley funding to improve people's health with the broader community?

C. Background/History

In November of 2014, Berkeley voters passed Measure D with the intent "to diminish the human and economic costs of diseases associated with the consumption of sugar-sweetened beverages - by discouraging their distribution and consumption in Berkeley through a tax." Measure D provided for the establishment of a Panel of Experts (SSBPPE) to advise the City Council on "how and to what extent the City should fund programs to further reduce the consumption of sugar-sweetened beverages in Berkeley and address the consequences of such consumption."

Since inception, Measure D funds have made possible investments in school-based gardening and cooking programs in the amount of \$4,700,000. These funds have also provided \$4,700,000 for community led and delivered programming to support norms change. The City of Berkeley has also received \$1,850,000 to staff the commission, to administer and coordinate the Healthy Berkeley program, and to engage in heightened evaluation as recommended by the SSBPPE.

D. Funding Amount Available

Per Council Resolution No. 69,669-N.S. adopted on December 15, 2020, the Berkeley City Council has allocated a total of \$2,662,506 (\$1,331,253 per year for FY22 and FY23) to be distributed for two-year grants to be administered and coordinated by the Public Health Division consistent with the SSBPPE's funding recommendations to reduce the consumption of sugar-sweetened beverages in Berkeley and to address the effects on health of sugar-sweetened beverage consumption. A minimum of 42.5% of the total allocation per year is allocated for community grants and up to 42.5% of the total allocation per year is allocated for BUSD's nutrition education, garden and cooking program. Funding is authorized for the period from July 1, 2021 through June 30, 2023. No single agency or organization may receive more than 50 percent of the funds allocated for community grants. The grant minimum is \$10,000. Priority will be given to Berkeley-based organizations serving the population of Berkeley.

II. SCOPE OF SERVICES

A. Objectives and Strategies

The primary goal of this funding opportunity is to invest in the health of the Berkeley community, especially the priority populations that are targeted by beverage industry practices and who collectively experience the worst health outcomes related to the overconsumption of sugary drinks. Consistent with the intent of passing the local soda tax, the SSBPPE encourages strategies that support programming and activities that transform the policies, systems, and norms that underlie high rates of soda consumption for the funding periods July 1, 2021 through June 30, 2022 (FY22) and July 1, 2022 through June 30, 2023 (FY23).

A.1. Strategies that address the goals and objectives of this funding include:

- Transforming the systems, policies, environments, structures, and norms that underlie sugary drink consumption.
- Developing community capacity to improve health by transforming systems, policies, environments, structures, and norms through increasing leadership potential of community members and young people, especially those serving priority populations.
- Supporting community programming designed to change norms to support consumption of healthy food and beverages.
- Providing health screenings and chronic disease prevention with a focus on dental health.
- Impacting sugary drink marketing and retail environments (i.e., availability, promotion, price, placement in convenient stores, and advertising), especially those that disproportionately target priority populations.

- Improving access to, and the production of, healthy foods and drinks for priority populations in Berkeley.
- Communication of efforts and activities to the broader community.

B. Priority Populations include:

- Children and their families with an emphasis on young children who are in the process of forming lifelong habits:
- Children and young adults living in households with limited resources;
- African Americans and Latinx these communities have higher than average population levels of type 2 diabetes, heart disease, obesity, and tooth decay rates;
- African Americans, Latinx, low income communities and teens because these are all groups disproportionately targeted by the beverage industry's marketing.
- Pregnant women
- Berkeley-based organizations that serve any or all of the above populations.

C. Examples of Potential Projects:

- 1. Policies and organizing efforts that reduce the marketing, availability and consumption of sugary drinks in stores and restaurants.
- 2 Policies that remove vending machines or require healthy beverages in vending machines.
- 3. Projects that work with grocery stores and convenience markets to remove window advertising for sugary drinks and to encourage their commitment to this practice and establish store policy.
- 4. Projects that educate store owners and managers about how the funds made available through the passage of Measure D support school and community efforts to improve the health of Berkeley residents.
- 5. Projects that promote healthy beverage consumption and secure pledges from consumers not to purchase or drink sugary beverages.
- 6. Public mural projects that reflect the culture of priority groups and counter beverage industry marketing by focusing on healthy lifestyle images and environments.
- 7. Projects that build and support community capacity to deliver programming, advocacy, or leadership to motivate healthy norms around beverage consumption.
- 8. Projects to train and support community leaders (eg: promotores, peer to peer, water ambassadors, etc.) including adult residents and young organizers, to engage in campaigns to change systems, structures, policies, and environments resulting in more healthful beverage consumption.
- 9. Projects that engage community leadership to improve food and beverage environments in existing institutions including schools, universities, municipal sites, faith organizations, and private and public spaces.
- 10. Projects that directly engage members of priority populations in programs and activities that are designed to improve the food and beverage environment including nutrition education, gardening, and cooking in school and community settings.
- 11. Projects that collaborate with youth and adult sports leagues to encourage norms change toward healthier hydration through policies, parent/participant education, and infrastructure development.
- 12 Projects that improve access to tap water.
- 13. Projects that educate the greater Berkeley community on how the funds made available through the passage of Measure D support school and community efforts to improve the health of Berkeley residents. Methods to do this might include planning a panel discussion, submitting an op-ed to the newspaper, using social media.

Note: Priority will be given to proposals that have a high impact on the priority populations in Berkeley and are designed to create sustainable change that lasts over the years and to those proposals which include ways to communicate their efforts to the broader community.

III. SUBMISSION REQUIREMENTS

All proposals should be submitted online through the City of Berkeley's City Data Services www.citydataservices.com. Please follow the instructions in the cover page of this RFP. All explanations should be concise and to the point. The online application is organized in the following sections:

1. Contractor Identification:

1a. Agency Information:			
Agency Name:			
Agency Date of Incorporation:			
Agency Tax Identification Number:			
Agency Office Address:			
Executive Director's Name:			
Executive Director's Email Address:			
Executive Director's Phone Number:			
Application Contact Name: (Contact person must respond to questions			

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within one business day.)	
Application Contact Email:	
Application Contact Phone:	
Does your agency have Tax-exempt	Yes □ No □
501(c)(3) status?	
If no, provide name, address and contact	
person of fiscal sponsor:	
1b. Describe your Agency's Mission and ex	xperience in implementing community health projects. (250 words
max.):	
[Included in online application]	

- 2. <u>Proposed Project/Activities:</u> The proposed project/activities section (under <u>Program Description</u> in the online application template) must follow the online application template and include the following information:
 - a. Proposed Project Name
 - b. **Needs Statement** (500 words limit) Please identify the specific priority populations (as described in Section II.B. above) you serve and describe the challenges and issues these populations face in terms of the effects on health due to sugar-sweetened beverage consumption. Please provide any relevant data that supports the identified needs (i.e. needs assessment data, survey data, population level data, etc.)
 - c. **Proposed Project and Activities** (500 words limit) Briefly describe your key activities and how they would address the identified need(s). If collaborative partners will be involved in the project/key activities (i.e. roles and responsibilities), please <u>include letters of support from individual collaborative partners</u>. Please include specific goals for how:
 - The proposal aims to decrease consumption of sugary drinks and/or address the health effects of the consumption of sugary drinks.
 - The proposal includes developing and implementing policies to decrease consumption of SSBs and/or strengthening current SSB policies.
 - The proposal reaches people and communities in the priority populations.
 - The proposal has policy elements that will last beyond the grant period.
 - Proposal budget matches the work plan and is appropriate.
 - The proposal includes a method for communicating efforts, activities and successes to the larger community
 - d. **Project Performance Measures** Identification of performance measures, targets, and data collection tools to monitor performance for each key activity. The measures should answer the three main Results Based Accountability questions: "How much work was done?; How well was it done?; and Are agency clients better off as a result of the services provided?" (see **Attachment L** for examples). Identification of SMART (specific, measurable, attainable, relevant, timely) objectives for each service (see **Attachment L** for examples).
 - e. **Implementation Timeline**. (Limit 1 page, Gantt Chart preferred)
 - f. **Sustainability Plan** (500 words limit) Please describe how your organization will sustain the proposed project/program activities beyond the funding period.

Criteria Specific to BUSD

- A. Describe how you will reach the following priority populations:
 - *Children and their families; preschool through high school;*
 - Children and young adults living in households with limited resources;
 - Groups exhibiting higher than average population levels of type 2 diabetes, obesity, and tooth decay;
 - Groups that are disproportionately targeted by the beverage industry marketing.
- B. Include how the proposal meets the following requirements:
 - Proposal reflects approval from the BUSD School Board.
 - BUSD will not sell or serve sugar-sweetened beverages (as defined by the SSB tax) at any BUSD schools or campuses.
 - Awarded funding will not supplant BUSD FY22 and FY23 General Fund allocations.
 - Funded projects will publicly reflect support from Healthy Berkeley Program.
 - Funded projects and programs will include evaluation of their process and outcomes.
 - The proposal timelines and budgets will be specific, measurable, achievable, realistic, and time bound (SMART).
- C. Include specific goals for how the BUSD proposal meets the following scoring criteria:
 - Decrease access to SSBs and/or improve access to drinking water. (15%)
 - Increase or strengthen SSB policies in school and outside of school. (15%)
 - Support the annual administration of the Berkeley adapted Youth Risk Behavior Survey to evaluate student's SSB knowledge, consumption, access, and policy perceptions. (20%)
 - To document how students at all grade levels and in priority populations are included. (10%)
 - To document policy elements that will last beyond the grant period. (15%)
 - Proposal budget matches the work plan and is appropriate. (10%)
 - To document how BUSD will be able to communicate SSB educational and policy efforts to parents and/or the Berkeley community (15%)

3. Results Based Accountability

The Health, Housing & Community Services (HHCS) Department at the City of Berkeley is committed to finding ways to deepen our positive impact on the community, especially for those most vulnerable. To support this effort, HHCS will use a framework called Results Based Accountability (RBA) that has a proven track record of success in improving the quality of life for people and communities. RBA will provide us with a common language and method to better understand, communicate, and ultimately strengthen our programs.

HHCS is incorporating RBA into our contact processes including requests for proposals, reporting, contract monitoring activities and evaluations. All new or renewed contracts will provide information and data that address the three basic RBA questions: "How much work was done? How well was it done? and, Are agency clients better off as a result of the services provided?." Providers can expect to be asked how they measure whether clients are better off and the quality of the delivered services. HHCS will work with providers to identify appropriate performance measures including service measures and outcomes. Processes will be developed to monitor and improve performance over time. Further information on RBA implementation can be found at: http://www.raguide.org/. Funded organizations must be willing to participate in Program-wide Healthy Berkeley evaluation activities and submit the commitment form (Attachment C).

4. Client References: (3-5 References is usual)

Provide a minimum of 3 (three) client references. References should be California cities or other large public sector entities. Provide the designated person's name, title, organization, address, telephone number, and the project(s) that were completed under that client's direction.

5. Price Proposal:

The proposal shall include pricing for all services in the project budget that itemizes all projected costs for the proposed project/activities (**Attachment B**). The Proposal shall itemize all services, including hourly rates for all professional, technical and support personnel, and all other charges related to completion of the work shall be itemized. Pricing shall be all inclusive unless indicated otherwise. Pricing proposals shall be a separate document (**Attachment B**).

Note on maintenance cost: If equipment is being purchased in this RFP, and future maintenance of the equipment can only be provided by the equipment supplier, the maintenance cost for 3 years beyond the initial warranty period must be requested in the RFP pricing section. The maintenance cost must be included and evaluated as part of the pricing evaluation. For further discussion or guidance on this issue, please contact Finance – General Services.

6. Contract Terminations:

If your organization has had a contract terminated in the last five (5) years, describe such incident. Termination for default is defined as notice to stop performance due to the vendor's non-performance or poor performance and the issue of performance was either (a) not litigated due to inaction on the part of the vendor, or (b) litigated and such litigation determined that the vendor was in default.

Submit full details of the terms for default including the other party's name, address, and phone number. Present the vendor's position on the matter. The City will evaluate the facts and may, at its sole discretion, reject the proposal on the grounds of the past experience.

If the firm has not experienced any such termination for default or early termination in the past five (5) years, so indicate.

- 7. Other Submission Requirements: Please upload the (associated evidence) in the "Attachments" for the following:
 - a. Funded organizations must have in place, or agree to adopt prior to being funded, an organizational policy prohibiting serving sugar-sweetened beverages at organization-sponsored events or meetings. (Copy of the organizational policy)
 - b. Awarded funding will not supplant (i.e. replace) any existing funding. (Commitment letter)
 - c. Funded projects will publicly reflect support from City of Berkeley's Healthy Berkeley Program. (Commitment letter)
 - d. Funded organization is 100% compliant with City Requirements (as noted in Section VI & VII). (Commitment letter)
 - e. Applicant must submit their commitment to provide resources (i.e. additional data collection, point person for coordination, etc.) for the program-wide Healthy Berkeley evaluation. (**Attachment C**) signed by the organization's Executive Director.

IV. SELECTION CRITERIA

Project teams should exhibit the competence to perform and fulfill the full scope of services as contained in Section II.

The following criteria and attached screening questions (**Attachment M**) will be considered, although not exclusively, in determining which proposals are funded:

A. Include specific goals for how your project with meet the following scoring criteria

- 1. The proposal aims to decrease consumption of sugary drinks, increase access to drinking water, and/or address health effects from consumption of sugary drinks (25%)
- 2. The proposal reaches people and communities in the priority populations. (25%)
- 3. Project provides lasting impact beyond the grant period: i.e. builds organizational and community capacity and/or changes systems and policies, and environments related to SSBs. (25%)
- 4. The proposal includes a plan for communicating efforts, activities, and/or successes to the larger Berkeley community. (15%)
- 5. Proposal budget matches the work plan and is appropriate. (10%)

Two (2) selection panels will be convened as follows to review the grant applications:

- 1. SSBPPE Commission Panel, comprised of appointed leaders in health promotion, equity, programming and evaluation, has a statutory responsibility to make recommendations to the Berkeley City Council on how to invest funds in a manner that advances the Measure D intent language.
- 2 Public Health Staff Panel provides administrative review support to ensure compliance with Measure D legislation, vendor history and past performance, and compliance with City of Berkeley funding requirements.

V. <u>PAYMENT</u>

<u>Invoices</u>: Invoices must be fully itemized, and provide sufficient information for approving payment and audit. Invoices must be accompanied by receipt for services in order for payment to be processed. Mail invoices to the Project Manager and reference the contract number.

City of Berkeley Accounts Payable PO Box 700 Berkeley, CA 94701

Attn: Dechen Tsering/HHCS, Public Health Division

<u>Payments</u>: The City will make payment to the vendor within 30 days of receipt of a correct and complete invoice.

VI. CITY REQUIREMENTS

A. Non-Discrimination Requirements:

Ordinance No. 5876-N.S. codified in B.M.C. Chapter 13.26 states that, for contracts worth more than \$3,000 bids for supplies or bids or proposals for services shall include a completed Workforce Composition Form. Businesses with fewer than five employees are exempt from submitting this form. (See B.M.C. 13.26.030)

Under B.M.C. section 13.26.060, the City may require any bidder or vendor it believes may have discriminated to submit a Non-Discrimination Program. The Contract Compliance Officer will make this determination. This applies to all contracts and all consultants (contractors). Berkeley Municipal Code section 13.26.070 requires that all contracts with the City contain a non-discrimination clause, in which the contractor agrees not to discriminate and allows the City access to records necessary to monitor compliance. This section also applies to all contracts and all consultants. **Bidders must submit the attached Non-Discrimination Disclosure Form with their proposal**

B. Nuclear Free Berkeley Disclosure Form:

Berkeley Municipal Code section 12.90.070 prohibits the City from granting contracts to companies that knowingly engage in work for nuclear weapons. This contracting prohibition may be waived if the City Council determines that no reasonable alternative exists to doing business with a company that engages in nuclear weapons work. If your company engages in work for nuclear weapons, explain on the Disclosure Form the nature of such work. **Bidders must submit the attached Nuclear Free Disclosure Form with their proposal**.

C. Oppressive States:

The City of Berkeley prohibits granting of contracts to firms that knowingly provide personal services to specified Countries. This contracting prohibition may be waived if the City Council determines that no reasonable alternative exists to doing business with a company that is covered by City Council Resolution No. 59,853-N.S. If your company or any subsidiary is covered, explain on the Disclosure Form the nature of such work. **Bidders must submit the attached Oppressive States Disclosure Form with their proposal**.

D. Sanctuary City Contracting Ordinance:

Chapter 13.105 of the Berkeley Municipal Code prohibits the City from granting and or retaining contracts with any person or entity that provides Data Broker or Extreme Vetting services to the U.S. Immigration and Customs Enforcement Division of the United States Department of Homeland Security ("ICE"). **Bidders must submit the attached Sanctuary City Compliance Statement with their proposal**.

E. Conflict of Interest:

In the sole judgment of the City, any and all proposals are subject to disqualification on the basis of a conflict of interest. The City may not contract with a vendor if the vendor or an employee, officer or director of the proposer's firm, or any immediate family member of the preceding, has served as an elected official, employee, board or commission member of the City who influences the making of the contract or has a direct or indirect interest in the contract.

Furthermore, the City may not contract with any vendor whose income, investment, or real property interest may be affected by the contract. The City, at its sole option, may disqualify any proposal on the basis of such a conflict of interest. **Please identify any person associated with the firm that has a potential conflict of interest.**

F. Berkeley Living Wage Ordinance:

Chapter 13.27 of the Berkeley Municipal Code requires that contractors offer all eligible employees with City mandated minimum compensation during the term of any contract that may be awarded by the City. If the Contractor is not currently subject to the Living Wage Ordinance, cumulative contracts with the City within a one-year period may subject Contractor to the requirements under B.M.C. Chapter 13.27. A certification of compliance with this ordinance will be required upon execution of a contract. The current Living Wage rate can be found here: https://www.cityofberkeley.info/Finance/Home/Vendors Living Wage_Ordinance.aspx. The Living Wage rate is adjusted automatically effective June 30th of each year commensurate with the corresponding increase in the Consumer Price Index published in April of each year. If the Living Wage rate is adjusted during the term of your agreement, you must pay the new adjusted rate to all eligible employees, regardless of what the rate was when the contract was executed.

G. Berkeley Equal Benefits Ordinance:

Chapter 13.29 of the Berkeley Municipal Code requires that contractors offer domestic partners the same access to benefits that are available to spouses. A certification of compliance with this ordinance will be required upon execution of a contract.

H. Statement of Economic Interest:

The City's Conflict of Interest Code designates "consultants" as a category of persons who must complete Form 700, Statement of Economic Interest, at the beginning of the contract period and again at the termination of the contract. The selected contractor will be required to complete the Form 700 before work may begin.

VII. OTHER REQUIREMENTS

A. Insurance

The selected contractor will be required to maintain general liability insurance in the minimum amount of \$2,000,000, automobile liability insurance in the minimum amount of \$1,000,000 and a professional liability insurance policy in the amount of \$2,000,000 to cover any claims arising out of the performance of the contract. The general liability and automobile insurance must name the City, its officers, agents, volunteers and employees as additional insureds.

B. Worker's Compensation Insurance:

A selected contractor who employs any person shall maintain workers' compensation insurance in accordance with state requirements. Sole proprietors with no employees are not required to carry Worker's Compensation Insurance.

C. Business License

Virtually every contractor that does business with the City must obtain a City business license as mandated by B.M.C. Ch. 9.04. The business license requirement applies whether or not the contractor has an office within the City limits. However, a "casual" or "isolated" business transaction (B.M.C. section 9.04.010) does not subject the contractor to the license tax. Warehousing businesses and charitable organizations are the only entities specifically exempted in the code from the license requirement (see B.M.C. sections, 9.04.295 and 9.04.300). Non-profit organizations are granted partial exemptions (see B.M.C. section 9.04.305). Persons who, by reason of physical infirmity, unavoidable misfortune, or unavoidable poverty, may be granted an exemption of one annual free license at the discretion of the Director of Finance. (see B.M.C. sections 9.04.290).

Vendor must apply for a City business license and show proof of application to Purchasing Manager within seven days of being selected as intended contractor.

The Customer Service Division of the Finance Department located at 1947 Center Street, Berkeley, CA 94704, issues business licenses. Contractors should contact this division for questions and/or information on obtaining a City business license, in person, or by calling 510-981-7200.

D. Recycled Paper

Any printed reports for the City required during the performance of the work shall be on 100% recycled paper, and shall be *printed on both sides of the page* whenever practical.

E. State Prevailing Wage:

Certain labor categories under this project may be subject to prevailing wages as identified in the State of California Labor Code commencing in Section 1770 et. seq. These labor categories, when employed for any "work performed during the design and preconstruction phases of construction including, but not limited to, inspection and land surveying work," constitute a "Public Work" within the definition of Section 1720(a)(1) of the California Labor Code requiring payment of prevailing wages.

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Wage information is available through the California Division of Industrial Relations web site at: http://www.dir.ca.gov/OPRL/statistics_and_databases.html

VIII. SCHEDULE (dates are subject to change)

Issue RFP to Potential Bidders:	Friday, January 22, 2021
Virtual RFP workshop for applicants: 2-4 p.m.	Monday, January 25, 2021
Questions Due	Wednesday, January 27, 2021
Proposals Due from Potential Bidders	Thursday, February 25, 2021
Complete Selection Process	Thursday, April 1, 2021
Council Approval of Contract (over \$50k)	Tuesday, May 25, 2021
Award of Contract	Wednesday, May 26, 2021
Sign and Process Contract	Monday, June 28, 2021
Notice to Proceed	Tuesday, June 29, 2021

Thank you for your interest in working with the City of Berkeley for this service. We look forward to receiving your proposal.

Attachments: Upload onto the online RFP submission template in City Data Services.

•	Check List of Required items for Submittal	Attachment A
•	Proposed Budget Worksheet	Attachment B
•	Healthy Berkeley Evaluation Commitment Form	Attachment C
•	Non-Discrimination/Workforce Composition Form	Attachment D
•	Nuclear Free Disclosure Form	Attachment E
•	Oppressive States Form	Attachment F
•	Sanctuary City Compliance Statement	Attachment G
•	Living Wage Form	Attachment H
•	Equal Benefits Certification of Compliance	Attachment I
•	Right to Audit Form	Attachment J
•	Insurance Endorsement	Attachment K

Reference Documents: Provided as guidance for applicants.

•	Results Based Accountability: Common Performance Measures	Attachment L
•	Selection Criteria/Screening for Community Agency Applicants	Attachment M

ATTACHMENT A

CHECKLIST

Proposal describing service (<i>Needs Statement</i> in the online application form)						
Contractor Identification						
Client References (3)						
Costs proposal by task, type of service & personnel (as a separate document from the proposal)						
0	Proposed Budget Worksheet	Attachment B				
•	Other items the contractor is being requested to supply:					
 Healthy Berkeley Evaluation Commitment Form Attachment C Letters of Support from identified collaborating partners (if applicable) 						
The fo	llowing forms, completed and signed in blue ink (attached):					
0	Non-Discrimination/Workforce Composition Form	Attachment D				
0	Nuclear Free Disclosure Form	Attachment E				
0	Oppressive States Form	Attachment F				
0	Sanctuary City Compliance Statement	Attachment G				
0	Living Wage Form	Attachment H				
0	Equal Benefits Certification (EBO-1)	Attachment I				

ADDITIONAL SUBMITTALS REQUIRED FROM <u>SELECTED VENDOR</u> AFTER COUNCIL APPROVAL TO AWARD CONTRACT.

- □ Provide **original-signed in blue ink** Evidence of Insurance
 - o Auto
 - Liability
 - o Worker's Compensation
- □ Right to Audit Form Attachment J
- □ Commercial General & Automobile Liability Endorsement Form Attachment K
- □ Berkeley Business License

For informational purposes only: Sample of Personal Services Contract can be found on the City's website on the current bid and proposal page at the top of the page.

4. Program Budget

Personnel Expense	Personnel Expenses - Number of Staff lines needed: 4															
-		_	Annualized <u>Wages</u> in \$		Berkel	sed Healthy ey Funding F Y22		veraged ling FY22	Progr	Proposed am Budget FY22	Berkel	sed Healthy ey Funding FY23		veraged ling FY23	Progr	Proposed am Budget FY23
Position	Name	•	(100% FTE)	\$/hr	FTE	Wages	FTE	Wages	FTE	Wages	FTE	Wages	FTE	Wages	FTE	Wages
Boss	Joe 🗸		\$80,000	\$38.46	15%	\$12,345	0%		15%	\$12,345	0%	2%	0%		0%	\$2
Manager	Jane 🗸		\$90,000	\$43.27	37%	\$33,333	0%		37%	\$33,333	0%	28%	0%		0%	\$28
Assistant	Jim 🗸		\$40,000	\$19.23	11%	\$4,444	0%		11%	\$4,444	0%	74%	0%		0%	\$74
Worker	Jerry 🗸		\$30,000	\$14.42	0%	\$0	0%		0%	\$0	0%	56%	800%	\$240,000	800%	\$240,056
Subtotal Salaries			\$240,000		21%	\$50,122	0%	\$0	21%	\$50,122	0%	\$160	100%	\$240,000	100%	\$240,160
Benefits		31%				\$22,222		\$33,333		\$55,555		\$72,344		\$33,333		\$105,677
Total Personnel Exp						\$72,344		\$33,333		\$105,677		\$72,504		\$273,333		\$345,837
Direct Program Ope	erating Exp	pense	s - Numbe	r of lin	es need	ed: 5										
Indirect Costs		7%				\$9,222		\$3,333		\$12,555		\$24,444		\$5,555		\$29,999
Insurance V	est					\$1,234				\$1,234						\$0
Transportation 🗸	Describe this (expense	e)			\$2,345				\$2,345						\$0
Training V F	G&E					\$34,325				\$34,325						\$0
Other 🗸 🕇	est					\$2,313				\$2,313						\$0
Insurance 🗸 (Describe this	expense	e)			\$12,345		\$23,456		\$35,801		\$21,567		\$26,789		\$48,356
Total Operating Expense					\$61,784		\$26,789		\$76,018		\$46,011		\$32,344		\$48,356	
Total Expense						\$134,128		\$60,122		\$181,695		\$118,515		\$305,677		\$394,193

<u>Attachment B – Proposed Budget Worksheet</u>



CITY OF BERKELEY

COMMUNITY AGENCY AGREEMENT COMMITMENT TO PARTICIPATE IN HEALTHY BERKELEY EVALUATION

As the authorized Executive Director of [AGENCY NAME], I agree to the following term under the FY2022 and FY2023 Healthy Berkeley grant awarded under the Agreement (Contract #:____) authorized by the Berkeley City Council on [DATE].

The Contractor provides this commitment to participate in and provide resources (i.e. additional data collection, point person for coordination, etc.) for the Program-Wide Healthy Berkeley evaluation.

By:	
•	(print name)
Signature:	
Title:	
Date:	

Attachment C

NON-DISCRIMINATION/WORKFORCE COMPOSITION FORM FOR NON-CONSTRUCTION CONTRACTS

To assist the City of Berkeley in implement regarding your personnel as requested below										h info	rmation	
Organization:												
Address:												
Business Lic. #:												
							ı		1		ı	
Occupational Category:												
(See reverse side for explanation of terms)	Total Employees		White Employees		Black Employees		Asian Employees		Hispanic Employees		Other Employees	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
Official/Administrators												
Professionals												
Technicians												
Protective Service Workers												
Para-Professionals												
Office/Clerical												
Skilled Craft Workers												
Service/Maintenance												
Other (specify)												
Totals:												
Is your business MBE/WBE/DBE certified?	? Yes	1	No	_ If :	yes, by v	vhat a	gency?					_
If yes, please specify: Male: Fem	ale:		Indicate	ethni	c identif	icatio	ns:					
Do you have a Non-Discrimination policy?	Yes:_		No:		<u>_</u> ,							
Signed:							Date	:				
Verified by:							Da	te:				
City of Berkeley Contract Compliance Office												

Attachment D (page 1)

Occupational Categories

Officials and Administrators - Occupations in which employees set broad policies, exercise overall responsibility for execution of these policies, or provide specialized consultation on a regional, district or area basis. Includes: department heads, bureau chiefs, division chiefs, directors, deputy superintendents, unit supervisors and kindred workers.

Professionals - Occupations that require specialized and theoretical knowledge that is usually acquired through college training or through work experience and other training that provides comparable knowledge. Includes: personnel and labor relations workers, social workers, doctors, psychologists, registered nurses, economists, dietitians, lawyers, systems analysts, accountants, engineers, employment and vocational rehabilitation counselors, teachers or instructors, and kindred workers.

Technicians - Occupations that require a combination of basic scientific or technical knowledge and manual skill that can be obtained through specialized post-secondary school education or through equivalent on-the-job training. Includes: computer programmers and operators, technical illustrators, highway technicians, technicians (medical, dental, electronic, physical sciences) and kindred workers.

Protective Service Workers - Occupations in which workers are entrusted with public safety, security and protection from destructive forces. Includes: police officers, fire fighters, guards, sheriffs, bailiffs, correctional officers, detectives, marshals, harbor patrol officers, and kindred workers.

Para-Professionals - Occupations in which workers perform some of the duties of a professional or technician in a supportive role, which usually requires less formal training and/or experience normally required for professional or technical status. Such positions may fall within an identified pattern of a staff development and promotion under a "New Transporters" concept. Includes: library assistants, research assistants, medical aides, child support workers, police auxiliary, welfare service aides, recreation assistants, homemaker aides, home health aides, and kindred workers.

Office and Clerical - Occupations in which workers are responsible for internal and external communication, recording and retrieval of data and/or information and other paperwork required in an office. Includes: bookkeepers, messengers, office machine operators, clerk-typists, stenographers, court transcribers, hearings reporters, statistical clerks, dispatchers, license distributors, payroll clerks, and kindred workers.

Skilled Craft Workers - Occupations in which workers perform jobs which require special manual skill and a thorough and comprehensive knowledge of the processes involved in the work which is acquired through on-the-job training and experience or through apprenticeship or other formal training programs. Includes: mechanics and repairpersons, electricians, heavy equipment operators, stationary engineers, skilled machining occupations, carpenters, compositors and typesetters, and kindred workers.

Service/Maintenance - Occupations in which workers perform duties which result in or contribute to the comfort, convenience, hygiene or safety of the general public or which contribute to the upkeep and care of buildings, facilities or grounds of public property. Workers in this group may operate machinery. Includes: chauffeurs, laundry and dry cleaning operatives, truck drivers, bus drivers, garage laborers, custodial personnel, gardeners and groundskeepers, refuse collectors, and construction laborers.

Attachment D (page 2)

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CITY OF BERKELEY Nuclear Free Zone Disclosure Form

I (we) certify that:

- 1. I am (we are) fully cognizant of any and all contracts held, products made or otherwise handled by this business entity, and of any such that are anticipated to be entered into, produced or handled for the duration of its contract(s) with the City of Berkeley. (To this end, more than one individual may sign this disclosure form, if a description of which type of contracts each individual is cognizant is attached.)
- 2. I (we) understand that Section 12.90.070 of the Nuclear Free Berkeley Act (Berkeley Municipal Code Ch. 12.90; Ordinance No. 5784-N.S.) prohibits the City of Berkeley from contracting with any person or business that knowingly engages in work for nuclear weapons.
- 3. I (we) understand the meaning of the following terms as set forth in Berkeley Municipal Code Section 12.90.130:

"Work for nuclear weapons" is any work the purpose of which is the development, testing, production, maintenance or storage of nuclear weapons or the components of nuclear weapons; or any secret or classified research or evaluation of nuclear weapons; or any operation, management or administration of such work.

"Nuclear weapon" is any device, the intended explosion of which results from the energy released by reactions involving atomic nuclei, either fission or fusion or both. This definition of nuclear weapons includes the means of transporting, guiding, propelling or triggering the weapon if and only if such means is destroyed or rendered useless in the normal propelling, triggering, or detonation of the weapon.

"Component of a nuclear weapon" is any device, radioactive or non-radioactive, the primary intended function of which is to contribute to the operation of a nuclear weapon (or be a part of a nuclear weapon).

4. Neither this business entity nor its parent nor any of its subsidiaries engages in work for nuclear weapons or anticipates entering into such work for the duration of its contract(s) with the City of Berkeley.

Based on the foregoing, the undersigned declares under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Printed Name:	Title:
Signature:	Date:
Business Entity:	

Contract Description/Specification No: Healthy Berkeley Community Funding / 21-11436-C

Attachment E

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CITY OF BERKELEY Oppressive States Compliance Statement

The undersigned, an authorized agent of					
"Business Entity" means "any individual, firm, partnership, corporation, association or any other commercial organization, including parent-entities and wholly-owned subsidiaries" (to the extent that their operations are related to the purpose of the contract with the City).					
"Oppressive State" means: Tibet Autonomous Region and the Provinces of Ado, Kham and U-Tsang					
"Personal Services" means "the performance of any work or labor and shall also include acting as an independent contractor of providing any consulting advice or assistance, or otherwise acting as an agent pursuant to a contractual relationship."					
Contractor understands that it is not eligible to receive or retain a City contract if at the time the contract is executed, or at any time during the term of the contract it provides Personal Services to:					
a. The governing regime in any Oppressive State.b. Any business or corporation organized under the authority of the governing regime of any Oppressive State.c. Any person for the express purpose of assisting in business operations or trading with any public or private entity located in any Oppressive State.					
Vendor further understands and agrees that Vendor's failure to comply with the Resolution shall constitute a default of the contract and the City Manager may terminate the contract and bar Vendor from bidding on future contracts with the City for five (5) years from the effective date of the contract termination.					
The undersigned is familiar with, or has made a reasonable effort to become familiar with, Vendor's business structure and the geographic extent of its operations. By executing the Statement, Vendor certifies that it complies with the requirements of the Resolution and that if any time during the term of the contract it ceases to comply, Vendor will promptly notify the City Manager in writing.					
Based on the foregoing, the undersigned declares under penalty of perjury under the laws of the State of California that the foregoing is true and correct.					
Printed Name: Title:					
Signature:Date:					
Business Entity:					
Contract Description/Specification No: Healthy Berkeley Community Funding / 21-11436-C					
I am unable to execute this Statement; however, Vendor is exempt under Section VII of the Resolution. I have attached a separate statement explaining the reason(s) Vendor cannot comply and the basis for any requested exemption.					
Signature:Date:					

Attachment F

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CITY OF BERKELEY Sanctuary City Compliance Statement

	Sanctual y City	Compliance Statement	
Contracting Ordinance" of maintain business relation Vetting services to the U	n opportunity to review the requirer or "SCCO"). Contractor understa	ands and agrees that the City mag with any person or entity that reement Division of the United	t provides Data Broker or Extreme d States Department of Homeland
a.	"Data Broker" means eithe	of the following:	
	from a wide variety of s	nation, including personal info ources for the purposes of rese nclude both private-sector bus	elling such information to
	ii. The aggregation of data it is ultimately used.	that was collected for another	purpose from that for which
b.	"Extreme Vetting" means data n similar services." Extreme Vettin		tive risk analysis, or other
	ii. Cybersecurity capability Department of Information protect technology infra Berkeley from potential	twork health and performance es, technologies and systems u ion Technology to predict, mo structure and systems owned a cybersecurity events and cyber cutions of illegal computer ba	nsed by the City of Berkeley onitor for, prevent, and and operated by the City of er-forensic based
	hat it is not eligible to receive or re term of the Contract, it provides D		
of the Contract and the C		ntract and bar Contractor from	CO shall constitute a material default bidding on future contracts with the
during the term of the Co		tor will promptly notify the Ci	the SCCO and that if any time ity Manager in writing. Any person shall be guilty of a misdemeanor and
	the undersigned declares under pen rect. Executed thisday of		
Printed Name:		Title:	
Signed:		Date:	
Business Entity:			

SCCO CompStmt (10/2019)

Attachment G

Contract Description/Specification No: Healthy Berkeley Community Funding / 21-11436-C

Attachment H (page 1)

CITY OF BERKELEY Living Wage Certification for Providers of Services

TO BE COMPLETED BY ALL PERSONS OR ENTITIES ENGAGING IN A CONTRACT FOR PERSONAL SERVICES WITH THE CITY OF BERKELEY.

The Berkeley Municipal Code Chapter 13.27, Berkeley's Living Wage Ordinance (LWO), provides that contractors who engage in a specified amount of business with the City (except where specifically exempted) under contracts which furnish services to or for the City in any twelve (12) month period of time shall comply with all provisions of this Ordinance. The LWO requires a City contractor to provide City mandated minimum compensation to all eligible employees, as defined in the Ordinance. In order to determine whether this contract is subject to the terms of the LWO, please respond to the questions below. Please note that the LWO applies to those contracts where the contractor has achieved a cumulative dollar contracting amount with the City. Therefore, even if the LWO is inapplicable to this contract, subsequent contracts may be subject to compliance with the LWO. Furthermore, the contract may become subject to the LWO if the status of the Contractor's employees change (i.e. additional employees are hired) so that Contractor falls within the scope of the Ordinance.

Section I.

1. IF YOU ARE A FOR-PROFIT BUSINESS, PLEASE ANSWER THE FOLLOWING QUESTIONS
 a. During the previous twelve (12) months, have you entered into contracts, including the present contract, bid, or proposal with the City of Berkeley for a cumulative amount of \$25,000.00 or more? YES
If no , this contract is <u>NOT</u> subject to the requirements of the LWO, and you may continue to Section II. If yes , please continue to question 1(b) .
b. Do you have six (6) or more employees, including part-time and stipend workers? YES NO
If you have answered, "YES" to questions 1(a) and 1(b) this contract <u>IS</u> subject to the LWO. If you responded "NO" to 1(b) this contract <u>IS NOT</u> subject to the LWO. Please continue to Section II.
2. IF YOU ARE A NON-PROFIT BUSINESS, AS DEFINED BY SECTION 501(C) OF THE INTERNAL REVENUE CODE OF 1954, PLEASE ANSWER THE FOLLOWING QUESTIONS.
 a. During the previous twelve (12) months, have you entered into contracts, including the present contract, bid or proposal, with the City of Berkeley for a cumulative amount of \$100,000.00 or more? YES
If no, this Contract is <u>NOT</u> subject to the requirements of the LWO, and you may continue to Section II. If yes, please continue to question 2(b).
b. Do you have six (6) or more employees, including part-time and stipend workers? YES NO
If you have answered, "YES" to questions 2(a) and 2(b) this contract <u>IS</u> subject to the LWO. If you responded "NO" to 2(b) this contract <u>IS NOT</u> subject to the LWO. Please continue to Section II.
Section II
Please read, complete, and sign the following:
THIS CONTRACT IS SUBJECT TO THE LIVING WAGE ORDINANCE.
THIS CONTRACT IS NOT SUBJECT TO THE LIVING WAGE ORDINANCE.

These statements are made under penalty of perjury under the laws of the state of California.

Page 22 of 32 Release Date 01/22/2021

The undersigned, on behalf of himself or herself individually and on behalf of his or her business or organization, hereby certifies that he or she is fully aware of Berkeley's Living Wage Ordinance, and the applicability of the Living Wage Ordinance, and the applicability of the subject contract, as determined herein. The undersigned further agrees to be bound by all of the terms of the Living Wage Ordinance, as mandated in the Berkeley Municipal Code, Chapter 13.27. If, at any time during the term of the contract, the answers to the questions posed herein change so that Contractor would be subject to the LWO, Contractor will promptly notify the City Manager in writing. Contractor further understands and agrees that the failure to comply with the LWO, this certification, or the terms of the Contract as it applies to the LWO, shall constitute a default of the Contract and the City Manager may terminate the contract and bar Contractor from future contracts with the City for five (5) years from the effective date of the Contract termination. If the contractor is a for-profit business and the LWO is applicable to this contract, the contractor must pay a living wage to all employees who spend 25% or more or their compensated time engaged in work directly related to the contract with the City. If the contractor is a non-profit business and the LWO is applicable to this contract, the contractor must pay a living wage to all employees who spend 50% or more or their compensated time engaged in work directly related to the contract with the City.

Printed Name:		
Signature:	Date:	
Business Entity:		
Contract Description/Specification No	e: Healthy Berkeley Community Funding / 21-11436-C	
Section III		
• ** FOR ADMINISTRA	ATIVE USE ONLY PLEASE PRINT CLEARLY * * *	
	tification form, in addition to verifying Contractor's total detwelve (12) months, and determined that this Contract IS / dinance.	
Department Name		ve

Attachment H (page 2)

To be completed by Contractor/Vendor

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Form EBO-1 CITY OF BERKELEY



CERTIFICATION OF COMPLIANCE WITH EQUAL BENEFITS ORDINANCE

If you are a *contractor*, <u>return this form to the originating department/project manager.</u> If you are a *vendor* (supplier of goods), <u>return this form to the Purchasing Division of the Finance Dept.</u>

SE	CTI	ON 1. CONTRACTOR/VENDOR IN	FORMATION						
	Name	e:			Vendo	or No.:			
	Addr	ess:	City:	State	e:	ZIP:			
L	Conta	act Person:		Telepho	ne:				
	E-ma	il Address:		Fax No.	:				
SE	CTI	ON 2. COMPLIANCE QUESTIONS							
А.		EBO is inapplicable to this contract becaus es \(\subseteq No (If "Yes," proceed to Section 5; in				S.			
B.	☐ Y I	s your company provide (or make available res ☐ No If "Yes," continue to Question C. If "No," proceed to Section 5. (The EBO is r		ense) any e	employe	e benefits?			
C.		s your company provide (or make available spouse of an employee?							
D.		Does your company provide (or make available at the employees' expense) any benefits to the domestic partner of an employee?							
	cont	u answered "No" to both Questions C and tract.) If you answered "Yes" to both Quest u answered "Yes" to Question C and "No"	tions C and D, please	continue t	o Quest	ion E.			
E.		the benefits that are available to the spouse available to the domestic partner of the emp							
		ou answered "Yes," proceed to Section 4. ou answered "No," continue to Section 3.	(You are in compliance	e with the E	BO.)				
SE	CTI	ON 3. PROVISIONAL COMPLIANC	E						
A.	Cont	tractor/vendor is not in compliance with the	EBO now but will com	ply by the f	ollowing	date:			
		By the first effective date after the first op exceed two years, if the Contractor subm EBO; or							
		At such time that administrative steps car Contractor's infrastructure, not to exceed		te nondiscr	iminatior	n in benefits in the			
		Upon expiration of the contractor's curren	t collective bargaining	agreement	(s).	Attachment I (page 1			

City of Berkeley Specification No. 21-11436-C Page 24 of 32 FY22 and FY23 Healthy Berkeley Community Funding Release Date 01/22/2021

B.	If you have taken all reasonable measures to comply with the EBO but are unable to do so, do you agree to provide employees with a cash equivalent?*								
* The cash equivalent is the amount of money your company pays for spousal benefits that are unavailable for domestic partners.									
SE	SECTION 4. REQUIRED DOCUMENTATION								
(cc	At time of issuance of purchase order or contract award, you may be required by the City to provide documentation (copy of employee handbook, eligibility statement from your plans, insurance provider statements, etc.) to verify that you do not discriminate in the provision of benefits.								
SE	ECTION 5. CERTIFICATION								
tha ad ter	I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that I am authorized to bind this entity contractually. By signing this certification, I further agree to comply with all additional obligations of the Equal Benefits Ordinance that are set forth in the Berkeley Municipal Code and in the terms of the contract or purchase order with the City.								
Ex	ecuted thisday of	, in the year	, at	,					
	(State)			(City)					
Na	ame (please print)	\$	ignature						
Tit	le	F	ederal ID or Socia	Security Number					
	FOR CITY OF BERKELEY USE ONLY								
	Non-Compliant (The City may not do business with this contractor/vendor)								
	One-Person Contractor/Vendor	☐ Full Complian	ce \square	Reasonable Measur	es				
	Provisional Compliance Category, Full Co	ompliance by Date:							
5	Staff Name(Sign and Print):		Date:						

Attachment I (page 2)

Page 25 of 32 Release Date 01/22/2021

CITY OF BERKELEY Right to Audit Form

The contractor agrees that pursuant to Section 61 of the Berkeley City Charter, the City Auditor's office may conduct an audit of Contractor's financial, performance and compliance records maintained in connection with the operations and services performed under this contract.

In the event of such audit, Contractor agrees to provide the Auditor with reasonable access to Contractor's employees and make all such financial, performance and compliance records available to the Auditor's office. City agrees to provide Contractor an opportunity to discuss and respond to/any findings before a final audit report is filed.

Signed:	Date:
Print Name & Title:	
Company:	
Control Description (Constitution No. 11 - 14b - Description Comments	

Contract Description/Specification No: Healthy Berkeley Community Funding / 21-11436-C

Please direct questions regarding this form to the Auditor's Office, at (510) 981-6750.

Attachment J

Page 26 of 32 Release Date 01/22/2021

CITY OF BERKELEY Commercial General and Automobile Liability Endorsement

The attached Certificates of Insurance are hereby certified to be a part of the following policies having the following expiration dates:

Policy No.		Company Providing Policy	Expir. Date
which	is afforded by the Insu	Forded by the policies designated in the att rance Service Organization's or other "Star ritory in which coverage is afforded.	
	Such Policies provide	for or are hereby amended to provide for	the following:
1.	The named insured is		·
2.	arising out of the haza	Y ("City") is hereby included as an additing rds or operations under or in connection we	with the following agreement:
		ed applies as though separate policies are t increase the limits of liability set forth in	
3.	The limits of liability endorsement is attached	under the policies are not less than those sed.	hown on the certificate to which this
4.		al reduction of this coverage will not be effective, Department of	
5.	This insurance is primited. City.	nary and insurer is not entitled to any cont	ribution from insurance in effect for
	The term "City" incluvolunteers.	des successors and assigns of City and th	e officers, employees, agents and
		Insurance Company	
Date:		By:Signature of Underwriter's Authorized Representative	
Contrac	et Description/Specification	No: Healthy Berkeley Community Funding / 2	1-11436-C

Attachment K

EXAMPLES OF RBA COMMON PERFORMANCE MEASURES (for Section III.3)

In the RFP you will provide examples of RBA performance measures for your project. Final performance measures will be chosen in partnership with the Public Health Division during the contract negotiation but we are interested in your current thinking.

In FY17-F18, Healthy Berkeley-funded community agencies developed a defined set of shared activities and performance measures that allows us to report the collective impact of funded programs. Providers are encouraged to select relevant performance measures from this menu when possible and appropriate. We also recognize that providers may have a unique set of activities and ways to measure the quality and impact of services. Please complete this section in a way that makes sense for your proposed program.

Under *Activity Type* you can choose from a menu of common activity types. If your activity does not neatly fit into these categories, simply select *Other*. Common measures will be preloaded once you select your activity type. Programs can choose from this menu or select *Other* and write in the measure you would like to report on.

Below you will find examples of the performance measure section of the application. Attachment D (pages 3 and 4) includes a list of the common activities and performance measures for your reference.

Activity #1 Activity Type		SMART Objective	/e	
Installation of hydration stations in Berkeley in areas that are accessible to the public	Access to Water	At least 25 hydration stations will in Berkeley by December 31, 202		
PSE Goal Not Applicable V PSE	SE Description: Increased access to w	ater		
Number of Performance Measure	s for this activity: 3			
Performance	Measure 1	Target	Data Collection Tool	
ATW-100 # of water fountains/hydration stations	s installed ~	25	Excel sheet of hydration stations	
Performance	Measure 2	Target	Data Collection Tool	
ATW-200 Amount of water distributed	×	2500 gallons	Hydration station meters	
Performance	Measure 3	Target	Data Collection Tool	
ATW-300 Days water made available from water	r fountains/ hydration stations to the public >	365	Excel sheet of hydration stations	

Attachment L (page 1)

Activity #2	Activity Type	SMART Objective			
Train water advocates to promote water consumption in the community	Training of Trainer V	At least 50 community members will be trained to be Water Ambassadors by December 2022			
PSE Goal System Change V P	SE Description:				
Number of Performance Measure	es for this activity: 5				
	Performance Measure	1		Target	Data Collection Tool
TOT-100 Hours of Training provided			~	500 hours	Training Log
	Performance Measure	2		Target	Data Collection Tool
TOT-200 # trained (unduplicated)			~	50	Training Log
	Performance Measure	3		Target	Data Collection Tool
TOT-300 % that positively report, I would recor	mmend this training to a family member or friend		~	90%	Survey
	Performance Measure	4		Target	Data Collection Tool
TOT-400 % that positively report, I felt welcome	ed and respected by the [facilitator/host/program	1	~	90%	Survey
	Performance Measure	5		Target	Data Collection Tool
TOT-500 % that positively report, as a direct re	sult of participation in this program, I feel more of	confident in my ability to make a positive impact on	my community ~	90%	Survey
Activity #3 Deliver drink smart nutrition classes to community groups in Berkeley	Activity Type Workshops, Classes and Events ∨	SMART Objective 200 drink smart classes will be delivered in the community by December 2022 reaching at least 100 people.			
PSE Goal Policy Change V PS	SE Description:	All			
Number of Performance Measure					
	Performance Measure	1		Target	Data Collection Tool
WCE-100 # of classes/workshops & events				× 200	Drink smart attendance log
	Performance Measure	2		Target	Data Collection Tool
WCE-200 # of encounters (duplicated count)				✓ 2000	Drink smart attendance log
	Performance Measure		Target	Data Collection Tool	
WCE-300 # of individuals served (unduplicated	<u> </u>		✓ 100	Drink smart attendance log	
	Performance Measure		Target	Data Collection Tool	
WCE-400 % that positively report, I would recon	mmend this [class/ workshop/ event] to a family m		∨ 90% <u>-</u>	Survey	
WOT FOO V that are it is about a six is	Performance Measure		data assessed did d	Target	Data Collection Tool
wo⊑-buu % that positively report, as a direct re		notivated to reduce the amount and/or frequency I d	rink sugary drinks		Survey Data Collection Tool
IMCE 700 % that reduce consumption of success	Performance Measure			Target	
woc-700 % that reduce consumption of sugar	sweetened beverages (pre/post test comparison)		V 10%	pre/post survey	

Attachment L (page 2)

Healthy Berkeley - Menu of Common Activities and Performance Measures

Type of Activity	Activity Description	Code	Measure
		WCE-100	# of classes/workshops & events
			# of encounters (duplicated count)
		WCE-300	# of individuals served (unduplicated count)
		2.5	% that positively report, I would recommend this [class/ workshop/
	Direct education to community	WCE-400	event) to a family member or friend
Workshops,	members, staff, and volunteers on		% that positively report, as a direct result of participation in this
Classes and	relevant health messages with a		program, I feel more motivated to reduce the amount and/or
Events	focus on encouraging healthier	WCE-500	frequency I drink sugary drinks
LVEIKS	behaviors of the participants.		% that positively report, I learned something new about what it
	beriaviors of the participants.	WCE-600	means to eat a nutritious meal from the [class/workshop/event]
			% that reduce consumption of sugar sweetened beverages
			(pre/post test comparison)
			% that attain a healthier weight/Body Mass Index
		WCE-999	
		TOT-100	Hours of Training provided
	Community members, staff, and/or	TOT-200	# trained (unduplicated)
	volunteers identified to teach,		% that positively report, I would recommend this training to a family
	mentor, or advocate. Trainees are	TOT-300	member or friend
Training of Trainer	expected to promote healthy eating		% that positively report, I felt welcomed and respected by the
maining or mainer	and drinking (i.e. Water	TOT-400	[facilitator/host/program]
	Ambassadors) and/or to advocate		% that positively report, as a direct result of participation in this
	for policy changes.		program, I feel more confident in my ability to make a positive impact
			on my community
		TOT-999	Interest Control of Co
			# of meetings to advance policy change
	Activities that directly impact policy	PAA-200	# of organizations reached
Policy and	changes for increasing access to	-	# of community members reached
Advocacy	healthy food and water.		# of organizations that support policy change
	Treating room and materi		# of community members that support policy change
		PAA-999	Other

Attachment L (page 3)

Type of Activity	Activity Description	Code	Measure
	Activities that impact systems and	ATW-100	# of water fountains/hydration stations installed
	environmental changes for	ATW-200	Amount of water distributed
Access to Water	increasing access to water (i.e.		Days water made available from water fountains/ hydration stations
	installing water hydration stations,	ATW-300	to the public
	distributing water bottles, and	ATW-999	Other
	Activities that directly provide food	ATF-100	Amount of food distributed
	or improve systems and	ATF-200	# of people receiving food
	environmental changes for		% that positively report, I would not be able to access the services I
Access to Food	increasing access to healthy food.	ATF-300	received elsewhere
	Examples of activities include food		% that positively report, as a direct result of participation in this
	distributions, community supported	ATF-400	program, I have better access to healthy food
	agriculture programs, and vouchers	ATF-999	Other
	Community members who are	SAR-100	# screened
Screening and	screened for hypertension, blood	SAR-200	# referred
Referrals	sugar levels, or dental caries and	SAR-300	% referred that are successfully linked to services
	are referred to existing services.	SAR-999	Other
	Publishing relevant messages	MED-100	# of unique social media subscribers
Media	through social media, newsletters,	MED-200	# published op-eds/articles
	or op-eds.	MED-999	Other
Other	For activities that do not neatly fall		
Other	into one of the above categories	OTH-999	Other

Attachment L (page 4)

FY24 and FY25 Selection Criteria and Screening Questions Reference for Community Agency Applicants*

Attachment M (page 1)

	Selection Criteria and Screening Questions	Tier 1	Tier 2	Tier 3	Tier 4
1.	The proposal aims to decrease consumption of sugary drinks, increase access to drinking water, and/or address health effects from consumption of sugary drinks (25 points)	No-0	Minimal-1	Some-3	Detailed-5
1.1	Does the proposal include specific strategies to reduce the consumption of sugary drinks?				
1.2	Does the proposal include strategies to increase access to drinking water?				
1.3	Does the proposal include strategies to address health effects of sugary drink consumption with a focus on dental health?				
1.4	Is there a clear rationale for the strategies based on evidence or proven methods? Is the proposal innovative?				
1.5	Does the proposal show collaboration with other community organizations or agencies?				
2.	The proposal reaches people and communities in the priority populations. (25 points)	No-0	Minimal-1	Some-3	Detailed-5
2.1	Is the target population clearly defined?				
2.2	Does the applicant have a track record of working with the target population?				
2.3	Does the proposal address the settings where the target population works, plays, learns, or worships?				
2.4	Does the proposal aim to change attitudes, beliefs, or behaviors of the target population?				
2.5	Is the proposal developmentally, culturally, and linguistically appropriate?				
3.	Project provides lasting impact beyond the grant period: i.e. builds organizational and communitycapacity and/or changes systems and policies, and environments related to SSBs. (25 points)	No-0	Minimal-1	Some-3	Detailed-5
3.1	Does the proposal include changes in policies?				
3.2	Does the proposal include changes in systems?				
3.3	Does the proposal include the environments where people spend time?				
3.4	Does the proposal include strategies to change community norms?				
3.5	Does the proposal address marketing of sugary drinks to target populations?				
4.	The proposal includes a plan for communicating efforts, activities, and/or successes to the larger Berkeley community. (15 points)	No-0	Minimal-1	Some-3	Detailed-5
4.1	Is there a plan to evaluate the impact of the proposed activities?				
4.2	Does the proposal include a plan to communicate efforts, activities, or successes to the larger Berkeley community?				
4.3	4.3 Is the communication plan feasible and timely?				
5.	Proposal budget matches the work plan and is appropriate. (10 points)	No-0	Minimal-1	Some-3	Detailed-5
5.1	Does the proposal budget match the proposed activities?				
5.2	Is there a feasible timeline with clear elements of the activities?				

*BUSD application will be reviewed based on criteria explained in page 7 of the RFP.

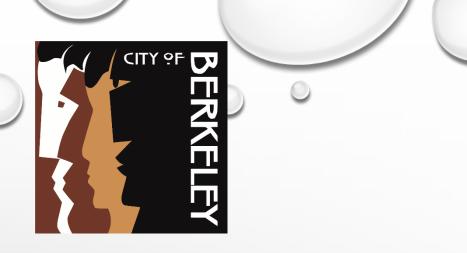
City of Berkeley Specification No. 21-11436-C FY22 and FY23 Healthy Berkeley Community Funding

FY22 and FY23 Selection Criteria and Screening Ouestions Reference for Community Agency Applicants*

Delete table when updated screening questions approved.

	Selection Criteria and Screening Questions	Tier 1	Т2	Т3	T4	
3	Selection Criteria 3: How does the proposal reach people and communities in the priority populations?		Total Section Po	oints (out of 18)>>>	
	3.1.Is the proposed intervention culturally and linguistically appropriate for the target population?	No=0	Minimal = 2	Some=4	Detailed=6	
	3.2. What is the organization's experience working with the target population?	No=0	Minimal = 2	Some=4	Detailed=6	
	3.3.Does the proposal explain how the strategies are appropriate for the target population?	No=0	Minimal = 2	Some=4	Detailed=6	
4	Selection Criteria 4: Does the proposal have current and lasting impact beyond the grant period? (20%)	Total Section Points (out of 22)>>				
	4.1. Does the proposal describe how it will have a lasting impact: ie: build organizational and community capacity and/or change systems and policies related to SSBs?	No=0	Minimal = 4	Some=9	Detailed=11	
	4.2. Is the proposed program for lasting impact feasible?	No=0	Minimal = 4	Some=9	Detailed=11	
5	Selection Criteria 5: Does the proposed budget match the work plan, and is it appropriate? (10%)		Total Section Po	oints (out of 18)>>	
	5.1. Does the proposal include an appropriate budget to support the proposed activities?	No=0	Minimal = 2	Some=4	Detailed=6	
	5.2. Are there adequate funds to support the evaluation of the intervention, including what and how data will be collected?	No=0	Minimal = 2	Some=4	Detailed=6	
	5.3. Does the proposal include a feasible timeline that clearly includes all steps of the plan?	No=0	Minimal = 2	Some=4	Detailed=6	

Attachment M (page 2)



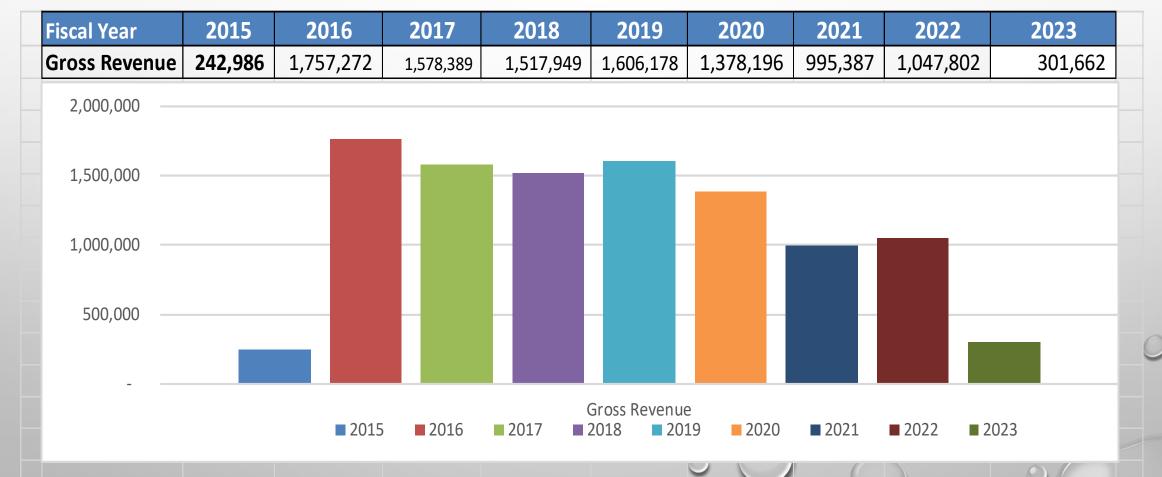
PRESENTED BY HENRY OYEKANMI, DIRECTOR OF FINANCE

November 17, 2022



FY 2015-FY 2023(As of SEPTEMBER 2022)

Total Gross Revenue: \$10,124,160





City of Berkeley- Sugar Sweetened Beverage
FY 2020-23 Monthly and Quarterly Gross Revenue

Month	FY 2020	FY 2021	FY 2022	FY 2023
Jul-21	117,276.00	77,220.73	18,768.11	87,266.75
Aug-21	136,505.87	76,953.28	108,388.41	111,958.35
Sep-21	129,384.50	108,071.92	114,549.88	102,437.52
1st Qtr	383,166.37	262,245.93	241,706.40	301,662.62
Oct-21	113,242.67	87,711.55	70,046.23	
Nov-21	146,773.53	102,421.10	127,550.71	
Dec-21	146,013.74	95,662.70	89,741.87	
2nd Qtr	406,029.94	285,795.35	287,338.81	-
Jan-22	121,333.67	77,603.05	89,200.90	
Feb-22	125,336.18	65,012.74	79,048.32	
Mar-22	92,675.68	67,203.07	39,113.64	
3rd Qtr	339,345.53	209,818.86	207,362.86	-
Apr-22	101,524.50	83,326.81	125,678.05	
May-22	64,301.87	75,985.70	123,796.02	
Jun-22	83,828.25	78,214.84	61,919.83	
4th Qtr	249,654.62	237,527.35	311,393.90	-
Annual Total	1,378,196.46	995,387.49	1,047,801.97	301,662.62



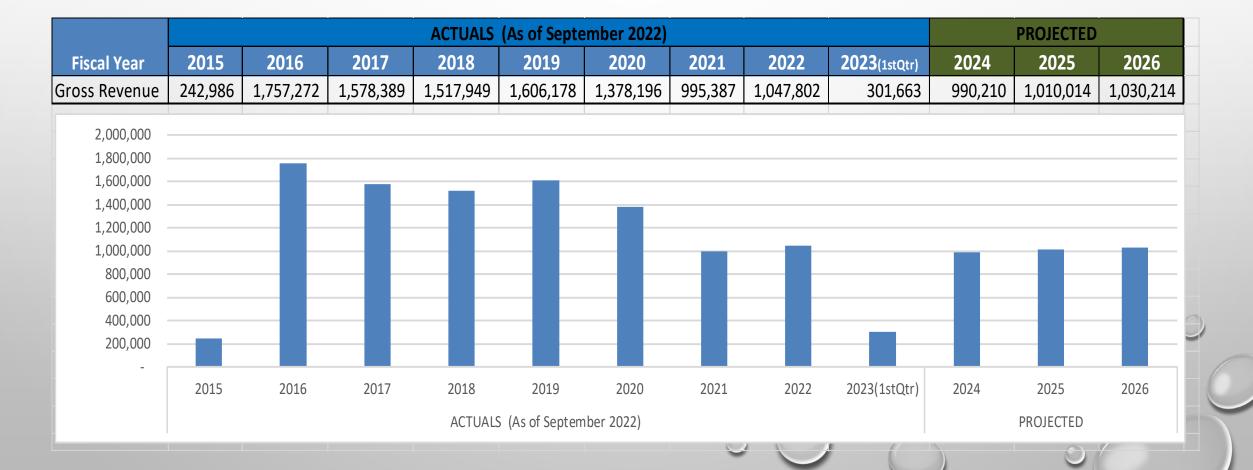
FY 2015-FY 2023 (As of SEPTEMBER 2022)
Actual Revenues with Administrative and Finance Cost

Fiscal Year	2015	2016	2017	2018	2019	2020	2021	2022	2023(1st Qtr)
Gross Revenue	242,986	1,757,272	1,578,389	1,517,949	1,606,178	1,378,196	995,387	1,047,802	301,663
Muniservices Fees @2%	4,860	35,145	31,568	30,359	32,124	27,564	19,908	20,956	6,033
Finance Staff(1/3 FTE)								41,547	10,387





FY 2015 - FY 2023 Actual and FY 2024 - FY 2026 Projected Revenues





QUESTIONS?

THANK YOU!



City of Berkeley Soda Tax Revenue-FY 2022 For the Months of July 2021 - June 2022

Amount
Amount
18,768.11
108,388.41
114,549.88
70,046.23
127,550.71
89,741.87
89,200.90
79,048.32
39,113.64
125,678.05
123,796.02
61,919.83
\$ 1,047,801.97

FY 2015	\$ 242,986.39
FY 2016	\$ 1,757,271.70
FY 2017	\$ 1,578,389.00
FY 2018	\$ 1,517,949.28
FY 2019	\$ 1,606,177.73
FY 2020	\$ 1,378,196.46
FY 2021	\$ 995,387.49
FY 2022	\$ 1,047,801.97
Total	\$ 10,124,160.02