



Office of the City Manager

CONSENT CALENDAR
December 12, 2023

To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Kevin Fong, Director, Information Technology
Subject: Contract: Superior, LLC for AS400 Software Maintenance and Support

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to enter into a new contract with Superior, LLC for software maintenance and support of the City's FUND\$ system on the AS400 platform for a total \$ \$283,500.00 from July 1, 2023 through June 30, 2025.

FISCAL IMPACTS OF RECOMMENDATION

Funds for additional software maintenance and support will be available in the Department of Information Technology's Fiscal Year (FY) 2024 IT Cost Allocation fund as itemized below, and is subject to Council approval of the proposed citywide budget and Annual Appropriation Ordinances.

FY24: Fund 680 IT Cost Allocation	\$135,000.00
FY25: Fund 680 IT Cost Allocation	\$148,500.00
Total FY 2024-2025	\$283,500.00

CURRENT SITUATION AND ITS EFFECTS

Currently, the City uses Superior's Public Sector software (FUND\$) for critical remaining modules such as Land Management Property Tax Assessment, and Accounts Receivable General Billing. Additionally, modules in transition and modules not yet fully deprecated remain in the Fund\$ system. Software licensing and maintenance is required for all FUND\$ modules still in use and includes 24x7 support, documentation, and periodic patches to incorporate enhancements and repairs.

As incremental replacement of the FUND\$ system continue with the implementation of Tyler-Munis ERP system (ERMA) and other enterprise applications, the City's maintenance contract with Superior will continue to decrease as support will be required for fewer modules each year until all remaining FUND\$ modules are replaced and retired. However, until all the modules are completely off the FUND\$ system, the City will still rely on Superior support for many of the key modules, reporting and auditing purposes.

BACKGROUND

FUND\$ has supported City operations in all departments for over two decades. Its initial implementation in 1989 focused on automating core financial functions including the Payroll, General Ledger, Accounts Payable, and Purchasing modules. After the initial implementation, the City implemented extensive customizations of the FUND\$ software to expand its use throughout all departments. On June 1, 2010, Council received a FUND\$ Status Report outlining usability challenges, an incremental replacement plan, and estimated costs and replacement timelines (https://berkeleyca.gov/sites/default/files/documents/2010-06-01_Item_54_FUND_Status_Report.pdf).

On March 25, 2014, Council received an updated FUND\$ Status Report, which discussed FUND\$ replacement successes and challenges, as well as a strategy for expediting replacement

[\(2014 Fund\\$ Status Report\)](#)

On January 26, 2016, Council authorized staff to release a Request for Proposal (RFP) to solicit proposals to replace FUND\$. Through RFP No. 2016-11012-C, Staff identified a qualified company to provide a comprehensive public sector ERP system that met the City's functional scope. On March 28, 2017, Council authorized the City Manager to execute a contract with Tyler Technologies for the purchase of Tyler-Munis' ERP software and implementation services

[\(Tyler Technologies Contract\)](#)

Subsequent to the implementation of the Tyler Technologies solution, modules of FUND\$ have been incrementally deprecated, however, there still remain several modules that are slated for deprecation over the next few years. Until completed, Superior, LLC will be required to continue software maintenance and support of the City's remaining FUND\$ modules.

In September 2018, Superior, LLC merged with TriTech Software, and Zuercher Technologies, and Aptean to form CentralSquare Technologies. As a merged company, CentralSquare Technologies will be able to provide better customer service through a larger support organization.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

The incremental replacement of FUND\$ modules with more modern, best-of-breed software includes opportunities for providing online services. For example, it will be possible to apply and pay online for an array of licensing, permitting, and zoning certifications, eliminating the need for the public to visit City offices for routing applications. This helps with the Digital Strategic Plan goals of providing more online services. In addition, this helps reduce vehicle emissions, in keeping with the City's Climate Action Plan.

RATIONALE FOR RECOMMENDATION

SunGard (aka Superion) retains exclusive rights to provide maintenance for its software; no other vendor provides authorized maintenance. Staff considered terminating this agreement and providing maintenance without vendor assistance, but given the critical operations supported by FUND\$, the risk of limited support would be inappropriate, especially since staff resources are focused on configuring, testing, and implementing FUND\$ module replacements, rather than supporting the aged FUND\$ system.

ALTERNATIVE ACTIONS CONSIDERED

Staff considered terminating this agreement and providing maintenance without vendor assistance, but given the critical operations supported by FUND\$, the associated costs for staffing and training would be more than the maintenance agreement.

CONTACT PERSON

Kevin Fong, Director, Information Technology, 510-981-6525

Attachments:
1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: SUPERION, LLC FOR AS400 SOFTWARE MAINTENANCE AND SUPPORT

WHEREAS, Superior LLC's AS400 software, known to the City as FUND\$, has supported the City of Berkeley's critical business operations in all departments for over two decades, including the Payroll, General Ledger, Accounts Payable, and Purchasing modules; and

WHEREAS, Superior, LLC is the only vendor authorized to provide software licenses and support for the AS400 software; and

WHEREAS, in January 2016, Council authorized staff to release a Request for Proposal (RFP) to solicit proposals to replace FUND\$. Through RFP No. 2016-11012-C, Staff identified a qualified company to provide a comprehensive public sector ERP system that met the City's functional scope; and

WHEREAS, as incremental replacement of the FUND\$ system continue with the implementation of Tyler-Munis ERP system (ERMA) along with other enterprise applications, the City's maintenance contract with Superior will continue to decrease in scope since support will be required for fewer modules each year until all remaining FUND\$ modules are replaced and retired; and

WHEREAS, funding for additional software maintenance and support will be available in the Department of Information Technology 's Fiscal Year (FY) 2023 IT Cost Allocation fund as itemized below, and is subject to Council approval of the proposed city- wide budget and Annual Appropriation Ordinances.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a new contract with Superior, LLC for the software maintenance and support of the City's FUND\$ system on the AS400 platform, for a total not-to-exceed amount of \$283,500.00 from July 1, 2023 through June 30, 2025.