



Office of the City Manager

CONSENT CALENDAR

January 17, 2023

To: Honorable Mayor and Members of the City Council

From: Dee Williams-Ridley, City Manager

Submitted by: Henry Oyekanmi, Director, Finance

Subject: Contract No. 32000146 Amendment: Aramark for Uniforms and Laundering

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to execute an amendment to Contract No. 32000146 with Aramark Uniform Services to continue to meet the uniform-related needs of City departments, extending the term through FY 2025 and increasing the contract amount by \$550,000 for a total not-to-exceed amount of \$1,017,000.

FISCAL IMPACTS OF RECOMMENDATION

Funds are available in individual departmental budgets. An additional \$110,000 is required to complete the current contract year due to increased products and services resulting from needs during pandemic, and that will continue forward. The two-year extension period is estimated at \$220,000 per year (\$440,000). This brings the the total projected expenditure over five (5) years to \$1,017,000.

CURRENT SITUATION AND ITS EFFECTS

The original Aramark contract was approved in the amount of \$467,000, which was intended to provide funding for three years. The pandemic caused departments to add new products (for example, a significant amount of reusable face coverings) which increased the need for laundering services. Additionally, Aramark's performance has been satisfactory to the City during the contract period.

The City intends to extend the contract with Aramark for up to two (2) one-year periods to continue services. Estimated annual spend going forward is \$220,000* per year. A spend breakdown is listed in the table below:

Initial Contract Amount	\$ 467,000
Additional funds required for initial contract period	\$ 110,000
Funds for two-year contract extension	\$ 440,000*
Total Contract not-to-exceed	\$1,017,000

BACKGROUND

The City of Berkeley is a relatively small account for the rental uniform and laundry industry. Pricing obtained by the City was higher than that of larger cities. City of Berkeley identified the City of Fresno contract, which leveraged a much larger workforce, but with similar uniform and laundry needs. The City of Fresno competed and awarded a multi-year contract to Aramark in 2019. Fresno received strong pricing based on their account size. The City of Berkeley is able to obtain the same pricing of the larger account by piggybacking on the City of Fresno contract. Aramark continues to attest to meeting the City of Berkeley's Sweatshop-Free ordinance. The City is satisfied with Aramark's uniform quality, other product quality, laundering and repair services, and delivery service, and, barring any major disruptions, or negative feedback, intends to continue with Aramark for the contract extension period.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

As noted in the original staff report for the Aramark contract, Aramark is undertaking several environmental initiatives such as wastewater reduction, fleet management, increasing operational efficiencies, and waste minimization efforts.

RATIONALE FOR RECOMMENDATION

The City has several job classifications requiring uniforms that meet specific standards.

ALTERNATIVE ACTIONS CONSIDERED

The City considered administering its own RFP, however, because the City's service need is relatively small compared to big Cities, the city will be unable to receive the economy-of-scale pricing with its solicitation. With staffing issues, as well as the availability and strong pricing of the City of Fresno contract, piggybacking the contract outweigh the City administering its own RFP at this time.

CONTACT PERSON

Josh Roben, Contract Administrator, Finance/General Services, 510-981-7324

Attachments:
1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT NO. 32000146 AMENDMENT: ARAMARK FOR UNIFORMS AND
LAUNDERING

WHEREAS, City Council approved Resolution 69,073-N.S. on September 10, 2019 approving the contract for uniforms and laundering with Aramark by piggybacking on the City of Fresno's available contract; and

WHEREAS, City departments require ongoing uniform, towels, mats, and laundering services, and have departmental budgets for those; and

WHEREAS, the pandemic led to additional products and services available in the contract; and

WHEREAS, Aramark continues to attest to compliance with the City's Sweatshop-Free Ordinance; and

WHEREAS, the benefits of continuing with Aramark outweigh administering a City of Berkeley RFP at this time.

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute an amendment to Contract No. 32000146 with Aramark Uniform Services to continue to meet the uniform-related needs of City departments, extending the term through FY 2025 and increasing the contract amount by \$550,000 for a total not-to-exceed amount of \$1,017,000.

