To: Honorable Mayor and Members of the City Council

From: Jenny Wong, City Auditor

Subject: Berkeley's Financial Condition (FY 2012 – FY 2021): Pension Liabilities and

Infrastructure Need Attention

#### **RECOMMENDATION**

We recommend City Council request that the City Manager report back by November 2022, and every six months thereafter, regarding the status of our audit recommendations until reported fully implemented by the City Manager and Finance Department. They have agreed to our findings and recommendations. Please see our report for their complete response. This audit report has been updated with new information regarding the City's Section 115 Trust.

#### FISCAL IMPACTS OF RECOMMENDATION

The audit recommendations are intended to build on the City's financial strengths and address the risks identified in the report. If the City does not implement the recommendations, unfunded pension liabilities and infrastructure needs will continue to grow and may put pressure on other spending priorities in the future. The City may also be less prepared for unforeseen economic challenges if it does not assess the risk of the reserves, and ensure that enterprise funds can balance and avoid recurring shortfalls. Additionally, the City may overlook important considerations in determining a manageable level of debt if it does not update its debt policy.

#### **CURRENT SITUATION AND ITS EFFECTS**

We used various financial indicators to analyze the City's financial condition between FY 2012 and FY 2021. While the City's near-term financial outlook was mostly positive, the financial indicators related to the City's long-term outlook revealed some challenges.

#### **Near-Term**

- Revenues and Expenses: The City's revenues have increased since FY 2012 and outpaced
  expenses most years. Governmental activities expenses exceeded revenues in FY 2020 due to
  the economic impacts of COVID-19, but the City took balancing measures to address the
  revenue shortfall in FY 2021.
- **Demographic and Economic Indicators:** Indicators related to the economic stability of the Berkeley community, including assessed value of property and personal income per capita, showed sustained strength over the audit period.
- **Net Position, Liquidity, and Reserves**: The City's net position has been negative due to unfunded pension and other post-employment benefit (OPEB) liabilities. The City maintained a strong liquidity ratio despite setting aside funds in the Stability and Catastrophic reserves. While the reserves helped address the shortfall caused by the pandemic, without a risk assessment of the reserves and plan for how to replenish them, the City may be less prepared for unforeseen economic challenges. Most enterprise funds have met the City's

Berkeley's Financial Condition:
Pension Liabilities and Infrastructure Need Attention

JULY 12, 2022

requirement to balance since FY 2016, but the City does not have a policy outlining the target fund balance necessary for the funds to balance and avoid recurring annual shortfalls.

### **Long-Term**

- Long-Term Debt (excluding pension and OPEB): Long-term liabilities have increased, but compared to benchmark cities, Berkeley's long-term liabilities per resident are in the middle range. General obligation bond debt has remained low compared to total taxable assessed property value, but general obligation debt per resident has increased and the City's debt policy does not have robust criteria to assess its debt capacity.
- **Pension and OPEB Liabilities:** Berkeley's unfunded liabilities for retiree benefits continue to pose a financial risk to the City. The City established a Section 115 Trust to pre-fund pension obligations, but has not consistently met its annual contribution goal. Without a plan to ensure sufficient funding of the Section 115 Trust, the City may not be prepared to make its required CalPERS contributions.
- **Capital Assets:** The City is facing a reported \$1.2 billion unfunded capital and deferred maintenance need as of FY 2021. Without a funding plan to reduce these needs, the City cannot address the current problem or prevent future unfunded capital needs.

#### **BACKGROUND**

This audit provides Berkeley residents, businesses, city management, and public officials with a high-level overview of the City's financial condition over 10 fiscal years. By broadening the scope of financial reporting to incorporate long-term financial trends, financial condition analysis can introduce long-term considerations into the budgeting process, clarify the City's fiscal strengths and weaknesses, and help highlight financial risks that the City needs to address.

#### **ENVIRONMENTAL SUSTAINABILITY**

Our office manages and stores audit workpapers and other documents electronically to significantly reduce our use of paper and ink. Our audit recommendation to implement a funding plan to reduce the City's unfunded capital and deferred maintenance needs could also support more resilient and sustainable infrastructure and help advance the Vision 2050 effort.

#### RATIONALE FOR RECOMMENDATION

Implementing our recommendations will help the City address its unfunded capital and deferred maintenance needs and unfunded pension liabilities. Our recommendations will also help the City prepare for unforeseen economic challenges by assessing the risk of the reserves, and ensure that enterprise funds can balance and avoid recurring shortfalls. Additionally, our recommendation to update the City's debt policy will strengthen the City's ability to assess its general obligation debt capacity.

#### **CONTACT PERSON**

Jenny Wong, City Auditor, City Auditor's Office, 510-981-6750

Attachment: Audit Report: Berkeley's Financial Condition (FY 2012 – FY 2021): Pension Liabilities and Infrastructure Need Attention

Audit Report May 5, 2022

Berkeley's Financial Condition (FY 2012-FY 2021): Pension Liabilities and Infrastructure Need Attention



## BERKELEY CITY AUDITOR

Jenny Wong, City Auditor Caitlin Palmer, Senior Auditor Pauline Miller, Auditor I



# Berkeley's Financial Condition (FY 2012-FY 2021): Pension Liabilities and Infrastructure Need Attention

### Report Highlights

May 5, 2022



### Themes & Findings

Overall, Berkeley's near-term financial position is strong. However, the financial indicators related to the City's long-term outlook reveal some challenges that need to be addressed.

#### Near-Term

**Revenues and Expenses:** Since Fiscal Year (FY) 2012, revenues have grown and exceeded expenses in eight of the last ten fiscal years. Although expenses exceeded revenues in FY 2020 due to the COVID-19 pandemic, the City took budgetary actions to address the revenue shortfall.

**Demographic and Economic Indicators:** The Berkeley community showed sustained economic health overall. The taxable assessed value of property and personal income of Berkeley residents increased since FY 2012.

**Net Position, Liquidity, and Reserves:** The City has maintained a strong liquidity ratio, though the City's net position has been negative due to unfunded pension and other postemployment benefit (OPEB) liabilities. The City established the Stability and Catastrophic Reserves, and used a portion of those reserves to cover the General Fund deficit caused by the COVID-19 pandemic. All of the City's enterprise funds have experienced at least one annual shortfall over the past five years.

### Long-Term

Long-Term Debt and Liabilities: Berkeley's long-term liabilities have increased since FY 2012, but compared to benchmark cities, Berkeley's long-term liabilities per resident are in the middle range. General obligation bond debt per resident has increased. Berkeley's general obligation bond debt has remained low compared to total taxable assessed property value, but the City's debt policy does not have robust criteria to assess debt capacity.

**Net Pension and Other Post-Employment Benefits Liabilities**: Like other California cities, Berkeley's unfunded liabilities for retiree benefits continue to pose a financial risk to the City. The California State Auditor considers Berkeley's pension funding ratio to be high risk. The City started setting aside resources dedicated to prefunding pension obligations in a Section 115 Trust, but has not consistently met its annual contribution goals.

Continued on next page.

### Objective

Our objective was to assess Berkeley's financial condition using indicators for the following categories:

- 1. Revenues and Expenses
- 2. Demographic and Economic Indicators
- 3. Net Position, Liquidity, and Reserves
- 4. Long-Term Debt and Liabilities
- 5. Net Pension and Other Post-Employment Benefit (OPEB) Liabilities
- 6. Capital Assets

### Why This Audit Is Important

Financial condition analysis simplifies complex financial information to make it more accessible. By incorporating longterm financial trends, financial condition analysis can introduce long -term considerations into the budgeting process, clarify the City's fiscal strengths and weaknesses, and help highlight financial risks that the City needs to address. This audit is especially relevant as the COVID-19 pandemic has underscored the importance of financial flexibility. During fiscal year 2021, the City faced a \$40 million General Fund deficit and made difficult decisions to balance the budget.



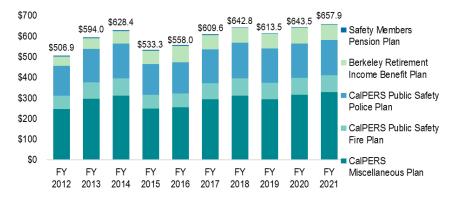
For the full report, visit: <a href="https://berkeleyca.gov/your-government/city-audits">https://berkeleyca.gov/your-government/city-audits</a>

### Report Highlights

May 5, 2022



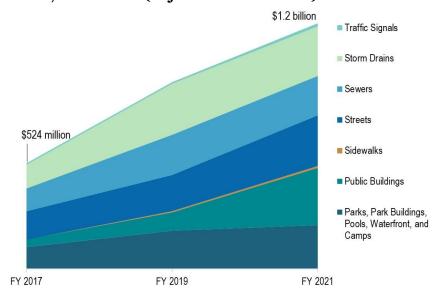
### Net Pension Liability Per Plan (in millions, adjusted for inflation)



Source: Department of Finance data

**Capital Assets**: The City's underinvestment in infrastructure has led to a reported \$1.2 billion unfunded capital and deferred maintenance need. Without sufficient investment now, these liabilities will continue to grow.

## Unfunded Capital and Deferred Maintenance Needs FY 2017 to FY 2021 (adjusted for inflation)



Source: Berkeley's unfunded liability reports

### Recommendations

To better prepare the City for unforeseen economic challenges, we recommend that the City Manager complete the risk assessment required by the City's reserves policy as scheduled and propose a plan to City Council to replenish the reserves.

To ensure the City's enterprise funds can balance and avoid recurring annual shortfalls, we recommend the City Manager assess the appropriate fund balance for each of the City's enterprise funds, report findings to the City Council, and explore financial policy options to manage enterprise fund balances.

To strengthen the City's debt management, we recommend that the Finance Department update the Debt Management Policy.

To maximize the benefit of the Section 115 Trust for prefunding pension obligations, we recommend that the City Manager present a plan for adoption by the City Council to assure sufficient contributions to the Trust.

To address rising costs for unmet capital needs, we recommend that the City Manager collaborate with the Department of Public Works to implement a funding plan aimed at reducing the City's unfunded capital and deferred maintenance needs and ensuring regular maintenance of city assets to prevent excessive deferred maintenance costs in the future.



For the full report, visit: <a href="https://berkelevca.gov/your-government/city-audits">https://berkelevca.gov/your-government/city-audits</a>

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### Introduction

This audit provides Berkeley residents, businesses, city management, and public officials with a high-level overview of the City's long-term financial condition over 10 fiscal years (FY), from FY 2012 to FY 2021. By broadening the scope of financial reporting to incorporate long-term financial trends, financial condition analysis can introduce long-term considerations into the budgeting process, clarify the City's fiscal strengths and weaknesses, and help highlight financial risks that the City needs to address. This report is designed to be easy to understand for readers without a background in finance.

Overall, Berkeley's near-term financial outlook is strong. However, in the long term, Berkeley faces difficult decisions related to future costs for employee pensions, other post-employment benefits (OPEB), and capital assets. Due to Berkeley's strong near-term financial condition, the City was able to address recent unexpected declines in revenues. In coming years, it will be important for the City to balance its near-term needs and long-term financial obligations.

Throughout the report, we compared some of Berkeley's financial indicators to other California cities with similar characteristics. Across almost all financial indicators that we benchmarked to peer cities, Berkeley is not an outlier and ranks at or near the middle of the range.

### Objective, Scope, and Methodology

Our objective was to assess Berkeley's financial condition using financial indicators for the following categories:

- 1. Revenues and Expenses
- 2. Demographic and Economic Indicators
- 3. Net Position, Liquidity, and Reserves
- 4. Long-Term Debt and Liabilities
- 5. Unfunded Pension and Other Post-Employment Benefit (OPEB) Liabilities
- 6. Capital Assets

To meet our objective, we relied mainly on data from Berkeley's Annual Comprehensive Financial Reports (ACFRs). For some indicators, we also analyzed other sources of city financial data. Where appropriate, we adjusted financial indicators for inflation using the Bay Area Consumer Price Index calculated by the U.S. Bureau of Labor Statistics to express values in 2021 dollars. We note where our findings are adjusted for inflation. We examined Berkeley's financial data for the past 10 fiscal years, from FY 2012 to FY 2021, except for a few indicators for which data was only available for limited years.

We used financial indicators included in the International City/County Management Association's (ICMA) *Evaluating Financial Condition* handbook for local governments. Additionally, we used one indicator developed by the California State Auditor's Office for their Fiscal Health of California Cities dashboard<sup>2</sup> as well as indicators used by peer cities in their financial condition audits. We do not provide an in-depth analysis of causes and impact, but we point out areas of financial risk for the City to evaluate further.

To better understand how some of Berkeley's financial indicators compared to peer cities, we benchmarked to California cities with some similar economic and social factors such as population, general fund expenditures per resident, services provided, and presence of a large university. We selected Davis, Long Beach, Oakland, Pasadena, Santa Clara, and Santa Monica because these cities are similar to Berkeley across one or more criteria. Due to variation in availability of comparison cities' FY 2021 ACFRs, we used FY 2020 data for the comparisons.

For more information on our methodology and data reliability assessment, see page 39.

<sup>&</sup>lt;sup>1</sup> Berkeley's Annual Comprehensive Financial Reports are available on the Department of Finance website: https://berkeleyca.gov/your-government/financial-information/financial-reports-and-policies

<sup>&</sup>lt;sup>2</sup> Fiscal Health of California Cities: https://www.auditor.ca.gov/local\_high\_risk/dashboard-csa

### Background

According to the ICMA, a government's financial condition broadly refers to its ability to finance its services on an ongoing basis. Financial condition also refers to a government's ability to maintain current service levels, withstand unexpected economic downturns, and meet the changing needs of residents.

This audit considers Berkeley's many unique characteristics. Berkeley has the highest population density of any city in the East Bay. Berkeley's economy is shaped by the presence of the University of California, Berkeley campus, the high assessed value of property, relatively high personal income per capita, and a diverse tax base. The City provides residents a full range of services beyond those offered by most similarly-sized cities in California. The City offers its own public safety services; sanitation, sewer, and waste management services; parks, recreation, and the Berkeley Marina; health, housing, and community services, including city-funded health clinics and mental health services; animal control; public improvements; planning and zoning; general and administrative services; and library services. Berkeley is also a relatively older city and faces inherent challenges with aging infrastructure.

### **Financial Reporting Terms**

Governmental and Business-Type Activities. Governmental activities are government functions that are supported mostly by taxes and intergovernmental revenues. Governmental activities fund city operations serving all Berkeley residents, including general government, public safety, transportation, community development, and culture and leisure. Business-type activities are the programs that operate like businesses, and are intended to cover all or a significant portion of their costs with user fees and charges for service. Examples of business-type activities include the Berkeley Marina, Zero Waste services, and the Permit Service Center. These services are supported by enterprise funds established to finance and account for the operation and maintenance of business-type activities. This audit report discusses business-type activities but mainly focuses on governmental activities.

**Governmental Funds**. For financial reporting purposes, most of the City's basic services are reported in its various governmental funds. The *General Fund* is the largest of all governmental funds and is the City's primary operating fund which pays for general services provided by the City. Other governmental funds include the General Grants Fund, the Library Fund, and the Capital Improvement Fund that are designated for specific purposes.

### **Financial Policies**

City Council has developed guidelines to inform the budgeting process, and the Department of Finance has developed citywide financial management policies. An in-depth analysis of the City's compliance with fiscal policies was outside of the scope of this audit.

### Council Guidelines:

- 1. Focusing on the long-term fiscal health of the City by adopting a two-year budget and conducting multi-year planning;
- 2. Building a prudent reserve;
- 3. Developing long-term strategies to reduce unfunded liabilities;
- 4. Controlling labor costs while minimizing layoffs;
- 5. Allocating one-time revenue for one-time expenses;
- 6. Requiring enterprise and grant funds to balance and new programs to pay for themselves;
- 7. Requiring new revenue or expenditure reductions along with any new expenditure;
- 8. Using Transfer Tax in excess of \$12.5 million as one-time revenue for the City's capital infrastructure needs;
- As the General Fund subsidy to the Safety Members Pension Fund declines over the next several years, using the amount of the annual decrease to help fund the new Police Employee Retiree Health Plan; and
- 10. Allocating short-term rental tax revenues exceeding the amount needed to pay for staffing to the Affordable Housing Trust Fund (66.7 percent) and the Civic Arts Grant Fund (33.3 percent).

### Citywide Financial Management Policies:3

- 1. Investment Policy: Pooled Cash and Investment Policy
- 2. Investment Policy: Retiree Medical Plan Trust Funds
- 3. Debt Management and Disclosure Policy
- 4. General Fund Reserve Policy
- 5. With regard to spending, the City's policy is to spend restricted fund balances before spending unrestricted fund balances. This refers to expenditures incurred for which both restricted and unrestricted funds are available, and excludes cases in which a city ordinance or resolution specifies the fund balance.

<sup>&</sup>lt;sup>3</sup> The City's policies related to investment, Retiree Medical Plan Trust funds, reserves, and debt management are available on the Finance Department's webpage: <a href="https://berkeleyca.gov/your-government/financial-information/financial-reports-and-policies">https://berkeleyca.gov/your-government/financial-information/financial-reports-and-policies</a>

### Revenues and Expenses

### Revenues

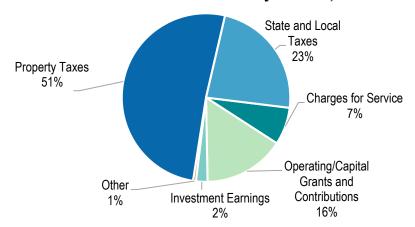
Revenues refer to money available for appropriation during the fiscal year, including the money the City receives over the course of the year (new revenues) and balances carried over from prior years.

Revenues determine the City's capacity to provide services. Ideally, revenues should come from stable and diverse sources, and should grow at the same rate or faster than inflation and expenses.

### Where do revenues for Berkeley's governmental activities come from?

Taxes make up the majority of revenues used to fund governmental activities. In FY 2021, the largest source of revenues was property taxes. State and local taxes were the second largest source (Figure 1). Some of the City's tax revenues are set by other jurisdictions, which limits the City's ability to increase those taxes. For example, the City receives only 32.6 percent of Real Property Tax revenues collected by Alameda County. The rest is distributed between the county, schools, and special districts.

Figure 1. Revenues for Governmental Activities by Source, FY 2021

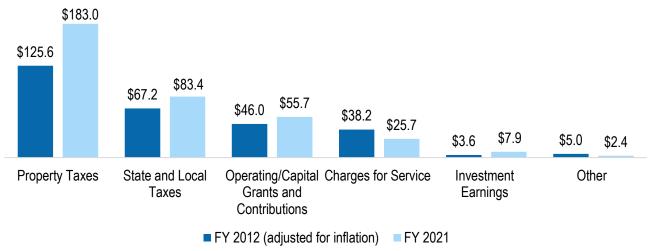


Note: "Other" includes revenues from contributions not restricted to specific programs, revenues (or losses) from the gain or loss on the sale of capital assets, miscellaneous revenues, and revenues from other unrestricted state subventions.

Source: Berkeley FY 2021 ACFR

Of all revenue streams, revenues from property taxes grew the most between FY 2012 and FY 2021, adjusted for inflation (Figure 2). Revenues from charges for services declined the most between FY 2012 and FY 2021.

Figure 2. Revenues for Governmental Activities by Source (in millions, adjusted for inflation)

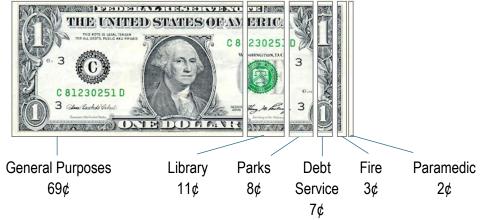


Note: "Other" includes revenues from contributions not restricted to specific programs, revenues (or losses) from the gain or loss on the sale of capital assets, miscellaneous revenues, and revenues from other unrestricted state subventions.

Source: Berkeley ACFRs

For every dollar of property tax revenue the City received in FY 2021, a portion was designated to general purposes, library services, city parks, debt service for voter-approved bond measures,<sup>4</sup> fire department services, and paramedic services (Figure 3).

Figure 3. Breakdown of Berkeley's Property Tax Revenues, FY 2021



Note: Figure 3 represents the portion of property taxes the City received, and does not account for taxes allocated to other jurisdictions.

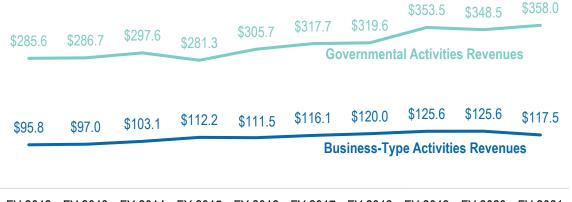
Source: Berkeley FY 2021 ACFR

<sup>&</sup>lt;sup>4</sup> Bond measures include Measure FF, Measure M, Measure T1, Measure O, and Refunding Bonds.

### Governmental activities revenues increased by 25 percent.

When adjusted for inflation, governmental activities revenues increased by 25 percent, from \$285.6 million in FY 2012 to \$358.0 million in FY 2021. Business-type revenues increased by 23 percent, from \$95.8 million to \$117.5 million (Figure 4). The City's total revenues grew by 25 percent.

Figure 4. Revenues (in millions, adjusted for inflation)



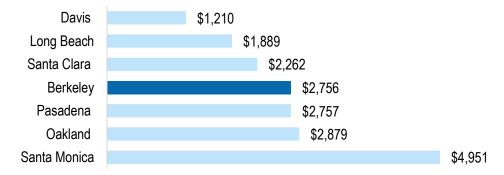
FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017 FY 2018 FY 2019 FY 2020 FY 2021

Source: Berkeley ACFRs

According to ICMA, as the population of a city increases, revenues should grow proportionately, resulting in near constant revenues per resident over time. A decline in revenues per resident would suggest that the City is unable to maintain service levels using existing revenues, but Berkeley's governmental activities revenues per resident have increased by 23 percent since FY 2012, adjusted for inflation.

Compared to benchmark cities, Berkeley's governmental activities revenues per resident were in the middle of the range at \$2,756 per resident (Figure 5).

Figure 5. Revenues for Governmental Activities per Resident, FY 2020



Source: Cities' FY 2020 ACFRs

### UC Berkeley has provided economic stability and revenue.

Berkeley is home to the main campus of the University of California (UC Berkeley), which provides a high degree of economic stability for the City. During the audit period, UC Berkeley brought an average of about 40,000 students to Berkeley each year. It was also one of the City's largest employers, employing an average of about 14,000 people each year. UC Berkeley students, employees, and visitors contribute to the local economy, though the COVID-19 pandemic caused UC Berkeley to temporarily stop in-person classes. Additionally, UC Berkeley has spurred growth in the technology and biotechnology sectors, which contribute to the diversity of the City's economy and helped lessen the economic impacts of the pandemic. The university presence also generates expenses for the City of Berkeley. In 2021, UC Berkeley agreed to pay the City \$82.6 million over 16 years to support city expenses, including fire and other city services.

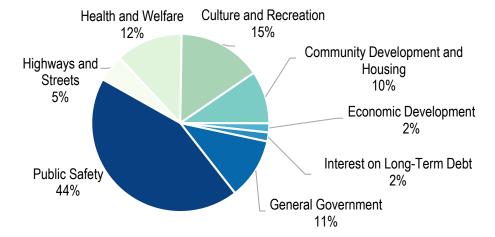
### Expenses

*Expenses* refer to money the City records as spent each year. Expenses are a rough measure of the City's service output. Generally, the more services a city provides, the greater the city's expenses. Expense growth rates are a critical measurement of a city's ability to operate within its revenue constraints.

### What does Berkeley spend on governmental activities?

In FY 2021, public safety, culture and recreation, and health and welfare represented the City's largest expenses by function (Figure 6).

Figure 6. Expenses for Governmental Activities by Function, FY 2021

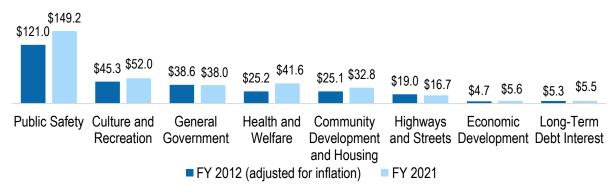


Source: Berkeley FY 2021 ACFR

## The largest increase in spending for governmental activities was for public safety.

Between FY 2012 and FY 2021, the city functions with the largest increases in spending were public safety and health and welfare, when adjusted for inflation. Conversely, spending on highways and streets and general government decreased (Figure 7).

Figure 7. Expenses for Governmental Activities by Function (in millions, adjusted for inflation)



Source: Berkeley ACFRs

### Governmental activities expenses increased by 20 percent.

Between FY 2012 and FY 2021, governmental activities expenses increased by 20 percent from \$284.2 million to \$341.4 million, adjusted for inflation. Expenses for business-type activities increased by 10 percent from \$94.5 million to \$104.2 million (Figure 8). The City's total expenses grew by 18 percent.

Figure 8. Expenses (in millions, adjusted for inflation)



FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017 FY 2018 FY 2019 FY 2020 FY 2021 Source: Berkeley ACFRs

According to ICMA, because personnel costs are a major portion of a local government's operating budget, tracking changes in the number of employees per capita is a good way to measure changes in costs. Between FY 2012 and FY 2021, the number of full-time equivalent employees per 1,000 residents increased slightly from 13.4 to 13.9, as shown in Figure 9.

Figure 9. Full-Time Equivalent City Employees per 1,000 Residents

| 13.4 | 12.8 |      |      |      |      |      | 12.6 | 13.2 | 13.9 |
|------|------|------|------|------|------|------|------|------|------|
|      |      | 11.3 | 11.1 | 11.1 | 11.2 | 11.5 | .=.• |      |      |

FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017 FY 2018 FY 2019 FY 2020 FY 2021 Source: Berkeley FY 2021 ACFR

### The City's governmental activities revenues generally outpaced expenses.

According to ICMA, it is important to track whether governmental expenses grow faster than revenues to ensure that the City is able to fund all of its programs and services at the current level. Between FY 2012 and FY 2021, revenues for governmental activities exceeded expenses eight out of ten years (Figure 10).

Figure 10. Governmental Activities Revenues and Expenses (in millions, adjusted for inflation)



FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017 FY 2018 FY 2019 FY 2020 FY 2021 Source: Berkeley ACFRs

Governmental activities expenses exceeded revenues by the greatest amount in FY 2020, when the City issued the COVID-19 Risk Reduction Order. Expenses related to governmental activities exceeded diminished revenues by \$13.7 million, adjusted for inflation. To address the revenue shortfall in FY 2021, the City took a number of actions including a hiring freeze, delaying spending on capital, reducing non-personnel expenditures, drawing on emergency reserves, reducing transfers to internal service funds, and suspending the Council policy to allocate Property Transfer Tax revenues in excess of \$12.5 million to the Capital Improvement Fund.

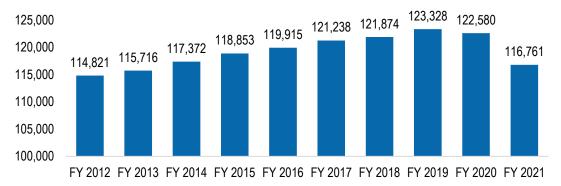
## Demographic and Economic Indicators

Demographic and economic factors such as population, personal income, and taxable assessed property values reflect the strength of the City's tax base and residents' overall ability to contribute to city revenues through taxes. Similarly, the unemployment rate sheds light on the local economy and the strength of the City's revenue base. These factors also affect the types of city services the community needs.

### **Population**

For the most part, Berkeley's population increased during the audit period. However, in fiscal years 2020 and 2021, the population declined (Figure 11). This decrease coincided with the COVID-19 pandemic and may be due to temporary relocation of students or other Berkeley residents.

Figure 11. Population



Source: Berkeley FY 2021 ACFR

### The City's Unemployment rate improved in FY 2021.

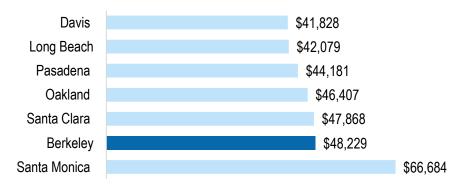
The City's unemployment rate reflects changes in personal income, which affect the community's ability to generate tax revenues. Berkeley's unemployment rate declined from 9.0 percent in FY 2012 following the 2007-2009 recession to 3.1 percent in FY 2019. By FY 2020, the City's unemployment rate increased to 13.5 percent. This spike in unemployment is due to the COVID-19 pandemic beginning in March 2020 and risk reduction orders that limited economic activity. Unemployment is expected to decrease as the economy recovers. According to the California Employment Development Department (EDD), Berkeley's unemployment rate in June 2021 was 5.5 percent, a sign of economic recovery. For comparison, the Oakland-Hayward-Berkeley metropolitan area unemployment rate as of June 2021 was 6.8 percent.

### Personal income per resident has grown since FY 2012.

Personal income per resident is a key component of a City's financial condition because it is a measure of a community's ability to pay taxes. Between FY 2012 and FY 2021, the average personal income of Berkeley residents increased 11 percent from \$45,794 per resident to \$50,619 per resident, adjusted for inflation.

In FY 2020, Berkeley's personal income per resident was higher than all but one benchmark city (Figure 12).

Figure 12. Personal Income per Resident, FY 2020



Note: Oakland's 2020 ACFR uses a personal income figure based on the San Francisco-Oakland-Hayward Metropolitan Statistical Area. We used the most recent census data available to estimate Oakland's personal income per resident.

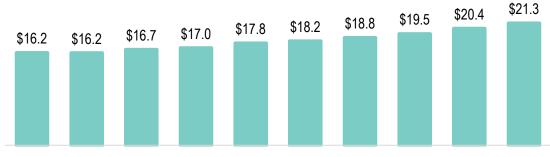
Source: Cities' FY 2020 ACFRs, Santa Monica FY 2021 ACFR, U.S. Census Bureau

### Property values have been a strong and growing source of city revenues.

Property values are integral to Berkeley's overall financial health. Growth in taxable assessed property value corresponds to growth in property tax revenues because property taxes are based on a percentage of the assessed value of property.

Berkeley has benefited from growing taxable assessed property values. Between FY 2012 and FY 2021, the assessed value of taxable property in Berkeley increased by 32 percent, from \$16.2 billion to \$21.3 billion, adjusted for inflation (Figure 13).

Figure 13. Total Taxable Assessed Property Value (in billions, adjusted for inflation)



FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017 FY 2018 FY 2019 FY 2020 FY 2021

Source: Berkeley FY 2021 ACFR

Berkeley's taxable assessed property values did not decrease during the 2007-2009 recession nor the COVID-19 pandemic, which suggests that Berkeley's taxable assessed property values have been generally less affected by economic downturns than some other cities. Additionally, Berkeley has a high collection rate for property taxes. Between FY 2012 and FY 2021, the collection rate for taxes levied on property fluctuated between 97 percent and 99 percent.

### Net Position, Liquidity, and Reserves

*Net position* measures the difference between the City's assets (what it owns) and its liabilities (what it owes). Net position reflects a government's financial condition at a point in time, and can be thought of as the City's remaining resources after its debts are accounted for.

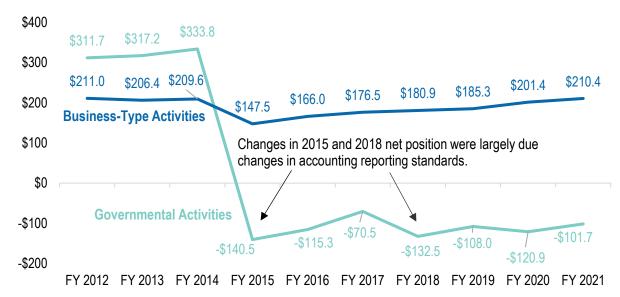
Liquidity measures a government's ability to balance its budget and pay its bills on time. It generally refers to the City's cash position, which includes cash on hand and in the bank, as well as other assets that can easily be converted into cash. Liquidity tells us about the City's ability to pay its short-term obligations, while net position represents a longer-term view of the City's financial condition because it includes assets not easily converted into cash. These concepts are connected because declining or low liquidity, or a cash shortage, may be the first sign that a government has overextended itself in the long run.

*Reserves* are funds set aside for future use and are built through the accumulation of operating surpluses. Strong reserves allow cities to weather economic downturns more effectively, manage the consequences of outside agency actions that may result in revenue reductions, and address unexpected emergencies like natural disasters and other catastrophic events such as pandemics.

## The City's net position related to governmental activities has been negative due to unfunded liabilities.

Between FY 2012 and FY 2021, Berkeley's net position related to governmental activities changed from \$311.7 million to -\$101.7 million, adjusted for inflation (Figure 14). In FY 2015, a change in Governmental Accounting Standards Board (GASB) standards required government entities to report the total long-term cost of pension benefits as a liability in their annual financial reports. In FY 2018, another change in GASB accounting standards required government entities to also report the total long-term cost of other post-employment benefits (OPEB) as a liability in their annual financial reports. As a result of these changes in standards, Berkeley's reported net position declined significantly in those years.

Figure 14. Net Position (in millions, adjusted for inflation)



Source: Berkeley ACFRs

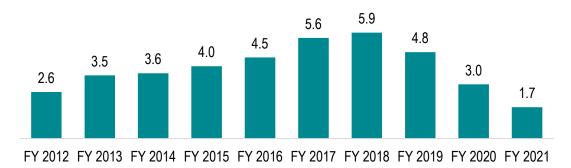
The accounting standards that changed in fiscal years 2015 and 2018 did not materially alter the City's financial condition. Rather, the City started including its pension and OPEB liabilities in its net position calculations in the ACFR. The City's net position will likely remain negative in coming years if the City's unfunded pension and OPEB liabilities continue to grow. Pension and OPEB liabilities are covered in more depth starting on page 28.

### Berkeley's liquidity ratio is strong, but has declined since FY 2018.

The *liquidity ratio*, otherwise known as cash position, measures the City's ability to pay its short-term obligations. According to ICMA, the ratio is calculated by dividing cash and short-term investments (assets that can be easily converted to cash) by current liabilities (short-term obligations). A liquidity ratio of greater than one would indicate that cash and short-term investments exceed current liabilities. A ratio of one or less than one would be considered a cause for concern, particularly if this trend persists for more than three years.

Overall, Berkeley's liquidity ratio has remained positive from FY 2012 to FY 2021. Berkeley's liquidity ratio more than doubled from FY 2012 to FY 2018, then began to decline, from 5.9 in FY 2018 to 1.7 in FY 2021 (Figure 15).

Figure 15. Liquidity Ratio of Current Assets to Current Liabilities



Source: Berkeley ACFRs

According to the Department of Finance, the recent decline in the liquidity ratio is partly due to setting aside funds for reserves and a recent influx of federal funding. The City established reserves in FY 2017, which restricted a portion of funds and reduced the amount of available cash. Additionally, in FY 2021, the City received \$33.3 million in federal aid through the American Rescue Plan, which was accounted for as an unearned revenue liability.

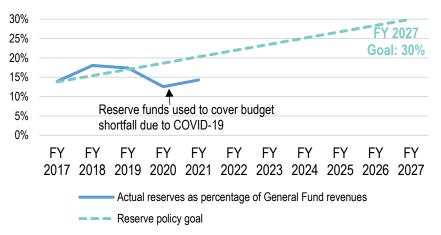
While the decrease in the liquidity ratio since FY 2017 suggests that Berkeley's capacity to pay its bills in the short-term has declined over time, the liquidity ratio does not capture all of the funds the City has to pay its bills.

## The COVID-19 pandemic slowed the City's progress toward its 2027 reserve funding goal.

In FY 2017, the City created the Catastrophic Reserve and the Stability Reserve following a city audit of the General Fund reserve policy. The Catastrophic Reserve is intended to support General Fund operations in the event of a public emergency defined as extreme, one-time events, such as an earthquake, fire, flood, civil unrest, terrorist attack, public health emergencies, and pandemics. The Stability Reserve is intended to help the City maintain services and reduce financial risks associated with unexpected revenue shortfalls during a single fiscal year or prolonged period of recession.

Based on current trends, the City is not on track to meet the reserve balance goal of 30 percent of General Fund revenues by FY 2027 as set by the City's reserve policy. As shown in Figure 16, the City was meeting its reserve goals in FY 2017 through FY 2019. However, the City fell off track in FY 2020 because it borrowed from both reserves to balance a General Fund deficit caused by the impact of COVID-19 on city revenues.

Figure 16. Actual Reserves Compared to Reserve Goal



Note: The graph does not represent the policy's intermediate goal of 16.7 percent because the purpose is to show a possible path from the start of the reserves to the long-term goal.

Source: Year-End Results and First Quarter Budget Update Reports

To cover the General Fund deficit, the City borrowed \$6.9 million from the Stability Reserve and \$4.5 million from the Catastrophic Reserve. The City repaid \$3.3 million dollars in FY 2021. The City does not currently have a plan for how to meet its FY 2027 reserve goal.

The General Fund reserve policy states that City Council may consider increasing or lowering the level of reserves based on a risk assessment to be updated at least every five years. Since the reserves were established in FY 2017, the first risk assessment would be due in FY 2022.

## All of the City's enterprise funds faced at least one annual shortfall between FY 2016 and FY 2021.

Business-type activities include the City's enterprise funds. *Enterprise funds* are funds that the City uses to account for the operation and maintenance of facilities and services, and are mainly supported by user charges.

The City's budgets provide summaries of fund balances for all enterprise funds except for Building Purchases and Management.<sup>5</sup> The City Council's current policy states that enterprise funds are required to balance. Fund balances are the net of expenditures and revenues. For a fund to be considered balanced, revenues should be equal to or greater than expenditures.

<sup>&</sup>lt;sup>5</sup> Ending fund balances for fiscal years 2016 through 2020 reflect actuals, while the ending fund balance for FY 2021 reflects the adopted budget amount from the FY 2022 budget.

This section presents an overview of summaries from city budgets. A detailed analysis of individual enterprise funds was outside of the scope of this audit. For an overview of the City's enterprise funds, see Appendix I.

The Permit Service Center Fund has faced annual shortfalls in three of the most recent six years (Table 1). The fund's recovery will depend on economic recovery from the COVID-19 pandemic.

Table 1. Permit Service Center Fund Balance, FY 2016 - FY 2021

|                     | FY 2016       | FY 2017      | FY 2018      | FY 2019      | FY 2020      | FY 2021       |
|---------------------|---------------|--------------|--------------|--------------|--------------|---------------|
| Beginning Balance   | \$12,617,224  | \$11,233,859 | \$11,516,323 | \$12,777,977 | \$12,643,651 | \$15,398,407  |
| Ending Balance      | \$11,233,859  | \$11,516,329 | \$12,777,853 | \$12,643,651 | \$15,398,407 | \$12,070,511  |
| Surplus/(Shortfall) | (\$1,383,365) | \$282,470    | \$1,261,530  | (\$134,326)  | \$2,754,756  | (\$3,327,896) |

Source: Berkeley's budgets

The Sanitary Sewer Fund has faced annual shortfalls in two of the most recent six years (Table 2). Factors that contribute to depressed revenues include drought conditions and water conservation efforts. Additionally, the upcoming Sanitary Sewer Master Plan will determine if future rate increases are needed.

Table 2. Sanitary Sewer Fund Balance, FY 2016 - FY 2021

|                     | FY 2016       | FY 2017     | FY 2018      | FY 2019      | FY 2020      | FY 2021      |
|---------------------|---------------|-------------|--------------|--------------|--------------|--------------|
| Beginning Balance   | \$7,897,389   | \$5,309,962 | \$9,203,590  | \$13,203,977 | \$26,027,896 | \$25,918,159 |
| Ending Balance      | \$5,309,962   | \$9,203,575 | \$13,203,975 | \$26,027,896 | \$25,918,159 | \$29,898,141 |
| Surplus/(Shortfall) | (\$2,587,427) | \$3,893,613 | \$4,000,385  | \$12,823,919 | (\$109,737)  | \$3,979,982  |

Source: Berkeley's budgets

The Zero Waste Fund faced one annual shortfall in FY 2021 (Table 3). A rate study is in progress to determine if increases are needed moving forward.

Table 3. Zero Waste Fund Balance, FY 2016 - FY 2021

|                     | FY 2016      | FY 2017      | FY 2018      | FY 2019      | FY 2020      | FY 2021       |
|---------------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Beginning Balance   | \$5,566,976  | \$11,403,226 | \$13,664,122 | \$17,677,642 | \$20,079,053 | \$24,358,287  |
| Ending Balance      | \$11,403,226 | \$13,677,397 | \$17,677,654 | \$20,079,053 | \$24,358,287 | \$22,996,702  |
| Surplus/(Shortfall) | \$5,836,250  | \$2,274,171  | \$4,013,532  | \$2,401,411  | \$4,279,234  | (\$1,361,585) |

Source: Berkeley's budgets

The Parking Meter Fund has faced annual shortfalls in two of the most recent six years (Table 4). The pandemic had an immediate and severe impact on parking meter revenues. Fund recovery will depend on the length of the pandemic and economic recovery.

Table 4. Parking Meter Fund Balance, FY 2016 - FY 2021

|                     | FY 2016     | FY 2017     | FY 2018       | FY 2019     | FY 2020       | FY 2021     |
|---------------------|-------------|-------------|---------------|-------------|---------------|-------------|
| Beginning Balance   | \$5,241,583 | \$5,379,078 | \$5,683,946   | \$3,270,420 | \$4,990,946   | \$3,208,091 |
| Ending Balance      | \$5,379,078 | \$5,683,942 | \$3,270,432   | \$4,990,946 | \$3,208,091   | \$4,629,330 |
| Surplus/(Shortfall) | \$137,495   | \$304,864   | (\$2,413,514) | \$1,720,526 | (\$1,782,855) | \$1,421,239 |

Source: Berkeley's budgets

The Marina Fund faced annual shortfalls in three of the most recent six years (Table 5). The COVID-19 pandemic significantly worsened the fund's revenue outlook, as lease revenues from hotel, restaurant, and commercial tenants greatly decreased.

Table 5. Marina Fund Balance, FY 2016 - FY 2021

|                     | FY 2016     | FY 2017     | FY 2018     | FY 2019     | FY 2020     | FY 2021     |
|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Beginning Balance   | \$2,709,368 | \$3,640,031 | \$3,998,848 | \$3,058,152 | \$3,503,847 | \$3,151,777 |
| Ending Balance      | \$3,640,031 | \$3,999,406 | \$3,058,161 | \$3,503,847 | \$3,151,777 | \$2,597,486 |
| Surplus/(Shortfall) | \$930,663   | \$359,375   | (\$940,687) | \$445,695   | (\$352,070) | (\$554,291) |

Source: Berkeley's budgets

The Off-Street Parking Fund faced annual shortfalls in two of the three most recent years (Table 6). The Center Street garage reopened in FY 2019 after two years of construction and was subsequently impacted by revenues losses associated with the pandemic. Fund recovery will depend on the length of the pandemic and economic recovery.

Table 6. Off-Street Parking Fund Balance, FY 2016 - FY 2021

|                     | FY 2016 | FY 2017 | FY 2018 | FY 2019       | FY 2020       | FY 2021       |
|---------------------|---------|---------|---------|---------------|---------------|---------------|
| Beginning Balance   | missing | missing | missing | \$9,342,477   | \$2,235,776   | (\$1,215,101) |
| Ending Balance      | missing | missing | missing | \$2,235,776   | (\$1,215,101) | (\$106,157)   |
| Surplus/(Shortfall) | missing | missing | missing | (\$7,106,701) | (\$3,450,877) | \$1,108,944   |

Source: Berkeley's budgets

In fiscal years 2020 and 2021, the Off-Street Parking Fund was unable to balance, as reflected in the negative ending fund balance (Table 6). According to the Budget Office, if a shortfall exists, revenues can be supplemented with the existing fund balance, and if funds are unable to balance, they become a General Fund liability. The Budget Office stated that they work with departments that manage enterprise funds during the budget process and throughout the year to ensure the funds do not face recurring shortfalls. However, the City does not have a policy outlining the target fund balance necessary to balance enterprise funds and avoid recurring annual shortfalls. Without targets, it is difficult to assess the financial condition of each enterprise fund.

### Recommendations

- 1.1 To better prepare the City for unforeseen economic challenges, we recommend that the City Manager complete the risk assessment required by the City's reserve policy as scheduled and propose to the City Council a plan to replenish the Stability and Catastrophic Reserves based on the results of the assessment. This may include revising the funding goal for 2027 to align with the City's financial reality and projected risk level.
- 1.2 To ensure the City's enterprise funds can balance and avoid recurring annual shortfalls, we recommend the City Manager assess the appropriate fund balance for each of the City's enterprise funds, report findings to the City Council and explore financial policy options to manage enterprise fund balances.

### Long-Term Debt and Liabilities

Not Including Pension and Other Post-Employment Benefit Liabilities

### Why do local governments take on long-term debt?

Debt financing can be a reasonable strategy for local governments, as it allows cities to borrow to pay for large infrastructure initiatives. Additionally, since infrastructure like streets and public buildings are used over multiple decades, borrowing spreads the cost burden over time so that taxpayers who will benefit from the asset now and in the future can help pay for it.

While financing projects through debt spreads costs over time, it commits the City to pay fixed debt service<sup>6</sup> costs for many years. Decisions around debt also affect the Berkeley community. Debt impacts homeowners and businesses who pay the cost of debt through taxes on property and renters who may face higher rents passed down as a result of increased taxes on property. Like many financial decisions local governments make, issuing long-term debt requires a careful review of tradeoffs. For Berkeley, unfunded capital and deferred maintenance needs are an important consideration, as deferred investments in infrastructure assets can mean higher costs down the line.

### What are long-term liabilities?

An accounting *liability* is an obligation to make a payment in the future as a result of a past event. Long-term liabilities include debts, in addition to other long-term obligations like accrued vacation and sick leave, accrued workers' compensation claims and judgments, and accrued public liability claims and judgments. Long-term liabilities can include unfunded pension and other post-employment benefits (OPEB), but they are not included in this section and instead covered in depth on page 28.

Between FY 2012 and FY 2021, the City's total long-term liabilities (excluding pension and OPEB) increased from \$197.5 million to \$270.0 million, adjusted for inflation (Figure 17).

<sup>&</sup>lt;sup>6</sup> *Debt service* is the set of payments including principal and interest that is required to be made through the life of the debt.

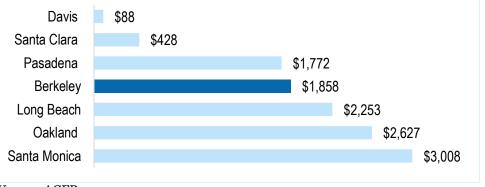
Figure 17. Governmental Activities Long-Term Liabilities (in millions, adjusted for inflation)



FY 2012 FY 2013 FY 2014 FY 2015 FY 2016 FY 2017 FY 2018 FY 2019 FY 2020 FY 2021 Source: Berkeley ACFRs

Compared to benchmark cities, Berkeley is not an outlier. Cities' total long-term liabilities for governmental activities ranged from \$88 per resident to \$3,008 per resident in FY 2020. Berkeley's long-term liabilities were in the middle of that range at \$1,858 per resident (Figure 18).

Figure 18. Governmental Activities Long-Term Liabilities per Resident, FY 2020



Source: Cities' FY 2020 ACFRs

### Debt by Type

The City has a variety of debt instruments used primarily to finance acquisition and construction of capital facilities projects and equipment needs. Ninety-one percent of Berkeley's debt comes from general obligation bonds (Figure 19). These are bond measures that must have at least two-thirds voter approval to pass. The City's current general obligation bonds include Measure T1, a loan to fund infrastructure and facilities; Measure M, a loan to fund street paving and greening infrastructure projects; and Measure O, a loan to fund low income housing. The remaining nine percent of Berkeley's debt comes from revenue bonds, capital leases, and loans payable (Figure 19).



Figure 19. Governmental Activities Debt by Type, FY 2021

Source: Berkeley FY 2021 ACFR

## Berkeley's general obligation bond ratings have been consistently favorable and improved in FY 2019.

The City's overall debt standing is reflected in its strong bond ratings. Bond ratings issued by credit agencies are a measure of the certainty that the City will pay all interest and principal owed to investors. The higher the bond rating, the lower the cost of borrowing; the lower the cost of borrowing, the more savings the City can pass on to taxpayers. The City's general obligation bond ratings from Standard and Poor's remained at its second highest rating of AA+ over the audit period. The City's general obligation bond ratings from Moody's were Aa2, the third highest bond rating offered by Moody's, before they increased to Aa1 in FY 2019 (Table 7).

Table 7. Berkeley's General Obligation Bond Ratings

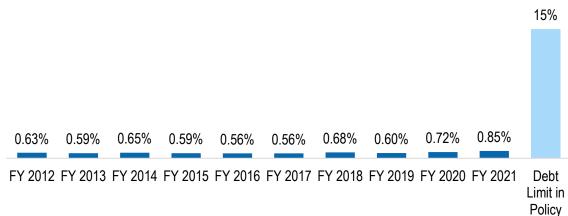
|                | FY<br>2012 | FY<br>2013 | FY<br>2014 | FY<br>2015 | FY<br>2016 | FY<br>2017 | FY<br>2018 | FY<br>2019 | FY<br>2020 | FY<br>2021 |
|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| S&P's Rating   | AA+        |
| Moody's Rating | Aa2        | Aa1        | Aa1        | Aa1        |

Source: Berkeley ACFRs

## The City's general obligation bond debt remained under one percent of taxable assessed property value.

In 2017, Berkeley established a debt policy that sets a debt capacity limit for its general obligation bonds at 15 percent of taxable assessed value of property. Over the audit period, the City's general obligation bond debt has remained below one percent of taxable assessed property value (Figure 20), which is significantly lower than the City's current threshold of 15 percent.

Figure 20. General Obligation Bond Debt as a Proportion of Taxable Assessed Property Value



Source: Berkeley FY 2021 ACFR

## General obligation bond debt per resident has grown but payments for existing debt will peak in FY 2024.

Another way to track the burden of a City's debt is through the change in debt per resident over time. Most of Berkeley's bonded debt comes from general obligation bonds. General obligation bond debt is repaid through taxes on property.

Since FY 2012, Berkeley voters have passed three general obligation bond measures authorizing the City to borrow a total of \$265 million. Of that authorized \$265 million, the City currently has \$117 million in unissued debt for Measure T1 and Measure O that it plans to issue in the coming years, which will be added to the City's total debt.

Between FY 2012 and FY 2021, the City's general obligation bond debt per resident increased from \$893 to \$1,559 per resident, adjusted for inflation (Table 8).

Table 8. Outstanding General Obligation Debt per Resident (adjusted for inflation)

| Fiscal Year | General Obligation<br>Bonded Debt per<br>Resident |       |    | Debt Issued | Bond Measure |
|-------------|---|-------|----|-------------|--------------|
| 2012        | \$  | 893   |    |             |              |
| 2013        | \$  | 830   |    |             |              |
| 2014        | \$  | 920   | \$ | 15,000,000  | Measure M    |
| 2015        | \$  | 850   |    |             |              |
| 2016        | \$  | 832   | \$ | 15,000,000  | Measure M    |
| 2017        | \$  | 848   | \$ | 35,000,000  | Measure T1   |
| 2018        | \$  | 1,043 |    |             |              |
| 2019        | \$  | 951   |    |             |              |
| 2020        | \$  | 1,203 | \$ | 38,000,000  | Measure O    |
| 2021        | \$  | 1,559 | \$ | 45,000,000  | Measure T1   |

Note: This figure does not include the \$117 million authorized by voters but not yet issued by the City.

Source: Berkeley FY 2021 ACFR, Department of Finance data

According to projections in the FY 2021 ACFR, the amount of debt service for existing debt will peak in 2024 and decline until it is paid off in 2052 (Table 9). Residents of Berkeley also face debt obligations from other jurisdictions not administered by the City, including three current general obligation bonds issued by the Berkeley Unified School District.

Table 9. Remaining Scheduled Debt Service on Outstanding General Obligation Debt (in millions)

| Fiscal Year | Scheduled Debt<br>Service | Fiscal Year | Scheduled Debt<br>Service |
|-------------|---------------------------|-------------|---------------------------|
| 2022        | \$10.8                    | 2038        | \$9.2                     |
| 2023        | \$12.5                    | 2039        | \$8.8                     |
| 2024        | \$12.7                    | 2040        | \$8.8                     |
| 2025        | \$11.8                    | 2041        | \$7.4                     |
| 2026        | \$11.8                    | 2042        | \$7.4                     |
| 2027        | \$11.8                    | 2043        | \$7.5                     |
| 2028        | \$11.8                    | 2044        | \$7.5                     |
| 2029        | \$10.9                    | 2045        | \$6.6                     |
| 2030        | \$9.7                     | 2046        | \$6.6                     |
| 2031        | \$9.2                     | 2047        | \$6.6                     |
| 2032        | \$9.2                     | 2048        | \$5.7                     |
| 2033        | \$9.2                     | 2049        | \$4.0                     |
| 2034        | \$9.2                     | 2050        | \$4.0                     |
| 2035        | \$9.2                     | 2051        | \$4.0                     |
| 2036        | \$9.2                     | 2052        | \$2.0                     |
| 2037        | \$9.2                     |             |                           |

Note: This table represents a snapshot of the City's debt service payments based on the amount of general obligation bond debt in FY 2021. This table does not include the \$117 million in authorized general obligation bonds that the City plans to issue by 2026.

Source: Berkeley FY 2021 ACFR

According to the Finance Director, the City is planning to issue an additional \$40 million in Measure O bonds in FY 2022. Once the City has issued this amount, the City will have a remaining balance of \$77 million in unissued bond debt from Measure O and Measure T1. The City plans to issue this remaining authorized amount between FY 2024 and FY 2026. This additional debt will affect the amount of general obligation bond debt per resident and the schedule of future debt service payments.

## The City's limit for general obligation bond debt is set at 15 percent of total assessed property value.

As of FY 2021, the estimated total taxable assessed value of property in Berkeley was \$21.3 billion. Since the City sets its threshold for general obligation bond debt at 15 percent of assessed property value, the most recent general obligation bond debt limit was \$3.2 billion dollars. Based on the current policy, the City is permitted to borrow a remaining \$3.0 billion dollars in addition to its current debt.

According to the Government Finance Officers Association (GFOA), appropriate debt limits can have a positive impact on bond ratings, especially if they are adhered to over time. GFOA states that limits on debt can be set according to debt per capita, debt to personal income, debt to taxable property value, and debt service payments as a proportion of general fund revenues or expenditures. In its 2021 general obligation rating report, Standard and Poor's noted the City has a basic debt policy that includes some quantitative limits but does not include robust quantitative measures or benchmarks. While Berkeley's policy does consider the ratio of debt to taxable assessed value of property, it does not evaluate any additional factors used by some other cities to assess their debt capacity. For example, the City of Santa Monica's general obligation debt limit is based on two of GFOA's measures of affordability: debt per capita and debt as a percentage of assessed property value (Santa Monica sets this threshold at 10 percent). If Berkeley does not consider more robust quantitative metrics to assess its general obligation debt capacity, the City may overlook important considerations in determining a manageable level of debt.

#### Recommendations

2.1 To strengthen the City's debt management, we recommend that the Finance Department update the Debt Management Policy. The Finance Department may consider revising its current general obligation bond threshold of 15 percent of assessed property value or building upon the City's existing general obligation bond debt limit by considering additional debt capacity factors such as debt per capita, debt to personal income, and/or debt service payments as a proportion of General Fund revenues.

## Net Pension and Other Post-Employment Benefit (OPEB) Liabilities

### What is a net pension or OPEB liability?

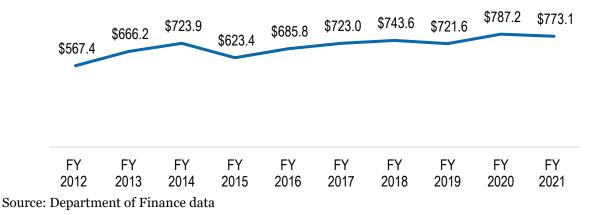
Berkeley contributes to various employee retirement benefit plans including the California Public Employees Retirement System (CalPERS). These benefits are earned by employees each year to be paid out after they retire. If the estimated cost of benefits exceeds the value of the assets that have been set aside to pay for those benefits, a net pension or net OPEB liability exists. The *net pension liability* or *net OPEB liability* as reported in the City's financial documents is the unfunded portion of the City's total pension or OPEB liability, also referred to as an unfunded liability.

Pension and OPEB contributions can place significant pressure on a city's budget. Additionally, some factors, such as yearly required contributions for CalPERS plans are set by CalPERS and are outside the City's control, posing a widespread challenge for California cities. Cities that do not have substantial funds set aside today will likely face impacts to their credit rating and have to make higher contributions to plans later, which could limit funding for other priorities.

## The City's total unfunded liability for pension and OPEB commitments increased.

In total, the City's unfunded liability for pension benefits and OPEB grew by 36 percent, from \$567.4 million in FY 2012 to \$773.1 million in FY 2021, adjusted for inflation (Figure 21).

Figure 21. Combined Net Pension and OPEB Liabilities (in millions, adjusted for inflation)



Further, the City's 2021 report on unfunded liability obligations and unfunded infrastructure needs (unfunded liability report) states that the City will face an estimated \$42 million increase in pension costs over the next ten years.

### **Net Pension Liability**

Berkeley has five defined benefit retirement plans. *Defined benefit retirement plans* include funds set aside over time by employees and their employer, and employees are guaranteed a certain amount of income upon retirement. Berkeley's three plans administered through the CalPERS are the Miscellaneous Plan, the Public Safety Fire Plan, and the Public Safety Police Plan. Berkeley also has two older city-sponsored plans that are closed to new members and being phased out: the Berkeley Retirement Income Benefit Plan<sup>7</sup> and Safety Members Pension Plan.<sup>8</sup>

Between FY 2012 and FY 2021, the City's total net pension liability grew by 30 percent, from \$506.9 million to \$657.9 million, adjusted for inflation (Figure 22).

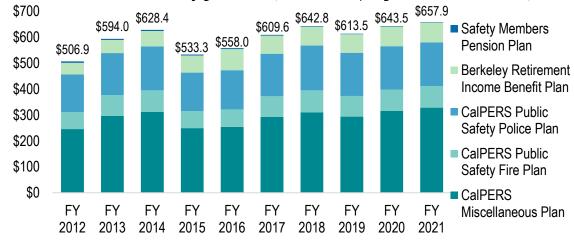


Figure 22. Net Pension Liability per Plan (in millions, adjusted for inflation)

Source: Department of Finance data

Decisions made by the CalPERS Board between FY 2012 and FY 2021 increased the City's net pension liability and Berkeley's required pension contribution amount. These included CalPERS ramping up required pension funding rates to improve cities' chances of fully funding their plans within 30 years, as well as adopting new assumptions related to longer retiree lifespans and returns on investments.

<sup>&</sup>lt;sup>7</sup> The Berkeley Retirement Income Benefit Plan is a single-employer defined benefit pension plan offered to police employees with CalPERS pensions who retired with at least ten years of service on or after July 1, 1989 and before September 19, 2012. As of June 30, 2021, there were 147 remaining active employees covered by the plan.

<sup>&</sup>lt;sup>8</sup> The Safety Members Pension Fund is a single-employer defined benefit pension plan for fire and police officers that retired before March 1973. As of June 30, 2020, there were eight remaining participants in the plan.

### **Net OPEB Liability**

In addition to pensions, the City has unfunded liabilities related to *other post-employment benefits* (*OPEB*), or earned compensation other than pensions provided to employees when they retire. In Berkeley, OPEB refers to retiree healthcare coverage.

Berkeley's net OPEB liability grew 91 percent between FY 2012 and FY 2021, from \$60.4 million to \$115.1 million, adjusted for inflation (Figure 23). According to the Director of Finance, Berkeley has paid less than its actuarially determined contributions for all of its OPEB plans since FY 2012.

Figure 23. Net OPEB Liability (in millions, adjusted for inflation)



Source: Department of Finance data

## The California State Auditor considers Berkeley's pension funded ratio to be high risk.

The pension *funded ratio* compares the City's pension plan assets to its accrued pension liabilities. A funded ratio of 100 percent indicates that a city has set aside enough assets to pay for all pension benefits earned by its employees. If a city does not set aside adequate assets to fund its pension liability, its required contributions may become costlier in the future, which could impact its spending priorities down the line.

Based on the California State Auditor's assessment, Berkeley's pension funded ratio was considered high risk from FY 2017 to FY 2020, the years for which the California State Auditor has assessed this metric (Table 10).

Table 10. Berkeley's Funded Ratio Risk Level, FY 2017 - FY 2020

| Risk     | Value of Pension Assets<br>Compared to Accrued<br>Pension Liabilities | FY 2017 | FY 2018 | FY 2019 | FY 2020 |
|----------|---|---------|---------|---------|---------|
| High     | 0-70%   | 67%     | 67%     | 67%     | 66%     |
| Moderate | 71-80%  |         |         |         |         |
| Low      | 81-100%   |         |         |         |         |

Source: California State Auditor's Financial Health Dashboard

The funded ratio of benchmark cities ranged from 63 percent to 78 percent in FY 2020. The funded ratio of Berkeley's pension plans fell in the middle of that range at 66 percent (Figure 24).

Figure 24. Funded Ratio of Pension Plans, FY 2020



Source: California State Auditor's Financial Health Dashboard

### The City has taken steps to increase pension funding.

Following a city audit of unfunded liabilities,<sup>9</sup> the City authorized an IRS Section 115 Trust Fund (Trust) in FY 2018 to help pre-fund its pension obligations. The Trust acts as a rainy-day fund that allows the City to set aside resources restricted for payment of pension obligations and is intended to prepare for and partially offset increases in contributions in the coming years.<sup>10</sup>

When the City established the Trust in 2019, the City already had some funds set aside for employee retirement benefits, so there was a starting balance of \$3.9 million.

<sup>&</sup>lt;sup>9</sup> Employee Benefits: Tough Decisions Ahead: <a href="https://berkeleyca.gov/sites/default/files/2022-01/2010-11-16">https://berkeleyca.gov/sites/default/files/2022-01/2010-11-16</a> Item 13 Employee Benefits Tough Decisions Ahead-Auditor%281%29.pdf

<sup>&</sup>lt;sup>10</sup> According to the 2021 Unfunded Liabilities Report, employer contributions for the City's three CalPERS pension plans fluctuate from year to year based on an annual actuarial valuation performed by CalPERS. The rate CalPERS comes up with is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability.

The City has made contributions to the Trust on a yearly basis since FY 2019, but has fallen short of its goals in the last two fiscal years (Table 11).

Table 11. Contributions to the Section 115 Trust, FY 2019 - FY 2021

| Fiscal Year | Actual Contribution | Target<br>Contribution | Difference    |
|-------------|---------------------|------------------------|---------------|
| 2019        | \$5,246,508         | \$4,000,000            | \$1,246,508   |
| 2020        | \$1,398,416         | \$5,500,000            | (\$4,101,584) |
| 2021        | \$1,470,134         | \$5,500,000            | (\$4,029,866) |

Source: Office of Budget and Fiscal Management data, May 14, 2019 staff report to City Council

As of FY 2021, the Section 115 Trust balance was \$12.1 million. The City is currently evaluating opportunities to invest more into the Trust, including by raising the Property Transfer Tax baseline by \$2.5 million and allocating those funds to the Trust, and allocating savings generated by prefunding CalPERS plans to the Trust.

## Recommendations

3.1 To maximize the benefit of the Section 115 Trust, we recommend that the City Manager present a plan for adoption by the City Council to assure sufficient contributions to the Trust. This may include taking the steps proposed by the Budget and Finance Committee to increase contributions to the Trust. It may also include a strategy to ensure that the City is able to meet its yearly contribution goals, such as allocating contributions at the beginning of the budget cycle.

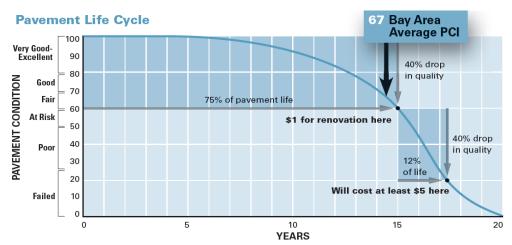
# **Capital Assets**

# How do the City's capital assets impact its financial condition?

Capital assets are assets that are used in city operations and have a life that extends beyond a single financial reporting period. Berkeley owns a wide range of capital assets, including public buildings, streets, 11 sidewalks, sewers and storm drains, traffic signals, and parking infrastructure. The City's responsibility for managing capital assets requires considerable resources and ongoing attention. As a relatively older city, Berkeley faces added challenges related to aging infrastructure. The City publishes a Capital Improvement Plan (CIP) that identifies anticipated financial needs over a five-year timeframe. However, the City's ability to fund the CIP is limited by its total available resources. 12

If a city does not address regular maintenance on its capital assets, it can face deferred maintenance costs down the line. Addressing capital assets once their condition has severely deteriorated is often more expensive than regular preventative care or maintenance. According to the Metropolitan Transportation Commission, regular maintenance of roads is five to ten times cheaper than allowing roads to fail and then paying for the necessary rehabilitation (Figure 25).

Figure 25. Pavement Maintenance Costs



Time varies depending on traffic, climate, pavement design, etc.

Source: Metropolitan Transportation Commission Pothole Report III 2018

<sup>&</sup>lt;sup>11</sup> This includes streets and roads as defined in the City's FY 2017-FY 2021 reports on unfunded liability obligations and unfunded infrastructure needs.

<sup>&</sup>lt;sup>12</sup> Funding sources for the Capital Improvement Plan include: the General Fund, special revenue funds, Measure T1, enterprise funds such as Zero Waste, the Marina, Sanitary/Sewer, Clean Storm Water, and Parking Meter; internal service funds such as the Equipment Replacement Fund; and federal, state and local funds and grants.

One way to track the status of capital assets is to examine growth in unfunded capital needs related to improving the condition of current assets and building or acquiring new assets. Similar to unfunded pension and OPEB liabilities, unfunded capital and deferred maintenance needs refer to the gap between the funding needs and the funds available to address those needs. The City's level of unfunded capital and deferred maintenance needs reflect the adequacy of the City's investment in this area over time. Without regular maintenance, the City accumulates large deferred maintenance costs required to improve the condition of its assets.

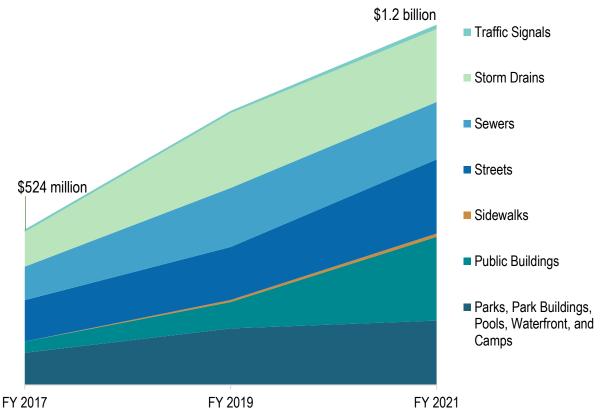
In FY 2012, the City Council adopted a resolution requiring the City Manager to develop and publish a biennial report of current liabilities and projections of future liabilities. The following section provides an overview of the City's reporting on unfunded capital and deferred maintenance needs.

# The City reported \$1.2 billion in unfunded capital and deferred maintenance needs in FY 2021.

Berkeley's unfunded capital and deferred maintenance needs<sup>13</sup> are growing. According to the City's unfunded liability reports, since FY 2017, these costs have grown from \$524 million to \$1.2 billion, adjusted for inflation (Figure 26). The Department of Public Works has stated that the estimated \$1.2 billion in current capital and deferred maintenance needs is an undercount, as many city priorities are not included in that figure. Since FY 2017, the greatest increase in capital and deferred maintenance needs has been for public buildings, which has increased by nearly 648 percent, from \$37.8 million to \$282.3 million when adjusted for inflation.

<sup>&</sup>lt;sup>13</sup> Capital and deferred maintenance needs refer to a broad range of necessary activities, including investment in new capital assets, improving existing capital assets, replacing existing capital assets, and repairing existing capital assets.

Figure 26. Unfunded Capital and Deferred Maintenance Needs, FY 2017 - FY 2021 (adjusted for inflation)



Note: The figure includes data from FY 2017 to FY 2021 because comprehensive data was not available prior to FY 2017. We did not include IT-related assets due to incomplete data, but these costs would not significantly change the capital and deferred maintenance needs outlook. Unfunded needs for sidewalks are included in the figure, but were only included as a separate asset category in the 2019 and 2021 reports. City staff update these estimates regularly.

Source: Berkeley's unfunded liability reports

According to the City's 2021 unfunded liability report, the key drivers of this growth in capital and deferred maintenance needs are aging infrastructure and limited resources allocated toward infrastructure. According to the Director of Public Works, other factors include new state mandates and surging material costs during the pandemic, and the \$1.2 billion figure also reflects the City's efforts to more comprehensively assess all of its assets. More recently, the City deferred some spending on capital to offset the FY 2021 budget shortfall due to COVID-19. Although Berkeley voters have passed a number of infrastructure bond measures detailed in the long-term debt section, Measures M, T1, and O were steps in the right direction, yet insufficient to meet the growing risk. As noted in our 2020 streets audit, Measure M funding was lower than the unfunded need previously estimated by the City Auditor. As a result, the condition of Berkeley streets remained at risk, and the funds did not reverse the growing trend of unmet street infrastructure needs.

The rapid rise in Berkeley's unfunded capital asset needs suggests that the City has not allocated enough funding to adequately maintain key capital assets like public buildings, streets, and sidewalks. This trend presents a serious risk to the City's long-term financial health if these needs continue to grow. The City's streets in particular are projected to deteriorate further without a significant investment, leading to higher costs later.

In addition to rapid cost escalation, as capital and deferred maintenance needs grow, it may become more difficult for the City to balance providing services and paying for capital assets, especially if important infrastructure cannot function as intended. While a deeper analysis of the condition of the City's capital assets and the factors that have contributed to the size of capital needs was outside of the scope of this audit, there is more detailed information about the current status, causes, and potential effects related to the City's streets in our 2020 streets audit.<sup>14</sup>

The City is planning to take steps towards addressing the unfunded capital needs. One of the City's Vision 2050<sup>15</sup> strategies to support more resilient and sustainable infrastructure will focus on addressing inadequate funding of infrastructure by introducing a new revenue source.<sup>16</sup> In FY 2022, the City Council provided direction on the development of a significant revenue measure or measures focused on infrastructure, including streets and affordable housing. The Public Works Department is conducting community outreach to explore opportunities for revenue measures to offset the City's unfunded capital and maintenance needs.<sup>17</sup>

## Recommendations

4.1 To address rising costs for unmet capital needs, we recommend that the City Manager collaborate with the Department of Public Works to implement a funding plan aimed at 1) reducing the City's unfunded capital and deferred maintenance needs, and 2) ensuring regular maintenance of city assets to prevent excessive deferred maintenance costs in the future. This may include prioritizing capital assets that generate the highest deferred maintenance costs.

<sup>&</sup>lt;sup>14</sup> Rocky Road: Berkeley Streets at Risk and Significantly Underfunded: <a href="https://berkeleyca.gov/sites/default/files/2022-01/Rocky-Road-Berkeley-Streets-at-Risk-and-Significantly-Underfunded.pdf">https://berkeleyca.gov/sites/default/files/2022-01/Rocky-Road-Berkeley-Streets-at-Risk-and-Significantly-Underfunded.pdf</a>

<sup>&</sup>lt;sup>15</sup> According to the 2018 voter information guide, Vision 2050 is a 30-year plan to ensure that the City has a long-range plan to achieve a more resilient and sustainable infrastructure system.

<sup>&</sup>lt;sup>16</sup> See the staff report from January 2022: <a href="https://berkeleyca.gov/sites/default/files/city-council-meetings/2022-01-20%20Worksession%20Agenda%20-%20Council.pdf">https://berkeleyca.gov/sites/default/files/city-council-meetings/2022-01-20%20Worksession%20Agenda%20-%20Council.pdf</a>

<sup>&</sup>lt;sup>17</sup> The City is considering an infrastructure bond, a parcel tax, or a sales tax.

# Recommendations and Management Response

To better prepare the City for unforeseen economic challenges, we recommend that the City Manager complete the risk assessment required by the City's reserve policy as scheduled and propose to the City Council a plan to replenish the Stability and Catastrophic Reserves based on the results of the assessment. This may include revising the funding goal for 2027 to align with the City's financial reality and projected risk level.

Management Response: Agree

Proposed Implementation Plan: The result of the assessment should drive the policy change if there is a need for it. Replenishing reserves should always be a top priority of both management and the City Council.

Proposed Implementation Date: January 1, 2023

To ensure the City's enterprise funds can balance and avoid recurring annual shortfalls, we recommend the City Manager assess the appropriate fund balance or reserve level for each of the City's enterprise funds, report findings to the City Council and explore reserve policy options for the enterprise funds.

Management Response: Agree

Proposed Implementation Plan: The City Manager, with collaboration with other departments including Public Works, PRW, Police, Planning, Finance, etc., will research and draft fund balance policies for department-managed enterprise funds. Departments will also look to operationalize the costing of the services so that the enterprises can recoup the cost of the services provided.

Proposed Implementation Date: September 30, 2022

To strengthen the City's debt management, we recommend that the Finance Department update the Debt Management Policy. The Finance Department may consider revising its current general obligation bond threshold of 15 percent of assessed property value or building upon the City's existing general obligation bond debt limit by considering additional debt capacity factors such as debt per capita, debt to personal income, and/or debt service payments as a proportion of General Fund revenues.

Management Response: Agree

Proposed Implementation Plan: The Finance Department will stress test the City's debt threshold and come up with a more appropriate yardstick for determining capacity. The City has hired GFOA to review its debt capacity. The result of that study will be instrumental in determining the appropriate debt threshold.

Proposed Implementation Date: September 30, 2022

To maximize the benefit of the Section 115 Trust, we recommend that the City Manager present a plan for adoption by the City Council to assure sufficient contributions to the Trust. This may include taking the steps proposed by the Budget and Finance Committee to increase contributions to the Trust. It may also include a strategy to ensure that the City is able to meet its yearly contribution goals, such as allocating contributions at the beginning of the budget cycle.

Management Response: Agree

Proposed Implementation Plan: Complete a long-term funding plan that can be integrated in the City's budgetary process on an annual basis. The strategies should focus on sustainable funding mechanisms.

Proposed Implementation Date: August 31, 2022

To address rising costs for unmet capital needs, we recommend that the City Manager collaborate with the Department of Public Works to implement a funding plan aimed at 1) reducing the City's unfunded capital and deferred maintenance needs, and 2) ensuring regular maintenance of city assets to prevent excessive deferred maintenance costs in the future. This may include prioritizing capital assets that generate the highest deferred maintenance costs.

Management Response: Agree

Proposed Implementation Plan: Pursue/pass Vision 2050 revenue measures, commit existing funding resources towards priority capital maintenance needs, request in annual budgets an increase in baseline allocations to capital and deferred maintenance needs from the General Fund.

Proposed Implementation Date: Whether voters get the opportunity, and then approve, a November 2022 ballot measure or measures focused on infrastructure will drive future CIP development. Annual Capital Budgets would be adjusted in the midbiennial budget adjustment – adopted by June 30, 2023.

# Methodology and Statement of Compliance

# Methodology

We used financial indicators included in the International City/County Management Association's (ICMA) *Evaluating Financial Condition* handbook designed for local governments. Additionally, we used indicators developed by the California State Auditor's Office for their Fiscal Health of California Cities dashboard<sup>18</sup> as well as indicators used by peer cities in their financial condition audits.

We compared Berkeley's financial data to other California cities that are similar across economic and social factors including population, general fund expenditures per resident, services provided, and presence of a large university. We selected Davis, Long Beach, Oakland, Pasadena, Santa Clara, and Santa Monica because these cities are most similar to Berkeley across these criteria. Where appropriate, we adjusted financial indicators for inflation using the Bay Area Consumer Price Index calculated by the U.S. Bureau of Labor Statistics to express values in 2021 dollars.

To meet our objective, we reviewed the following:

- Berkeley's Annual Comprehensive Financial Reports (ACFRs)
- Budget Office reports (Unfunded Liability Obligations and Unfunded Infrastructure Needs reports, city budgets, and Year-End Results and First Quarter Budget Update reports)
- City Auditor reports on General Fund reserves, COVID-19, employee benefits, and streets
- City policies on reserves and debt management
- Santa Monica's policy on general obligation bond debt
- Council reports and presentations related to the City's finances and financial reporting
- Standard and Poor's 2021 General Obligation bond rating report
- Moody's 2021 Annual Comment Report

<sup>&</sup>lt;sup>18</sup> Fiscal Health of California Cities: <a href="https://www.auditor.ca.gov/local-high-risk/dashboard-csa">https://www.auditor.ca.gov/local-high-risk/dashboard-csa</a>

We also conducted interviews with:

- The Director of Finance
- Staff from the Office of Budget and Fiscal Management responsible for overseeing the City's budget and spending
- Public Works staff responsible for overseeing city spending on capital assets and financial management of Enterprise funds
- The City of Oakland Auditor's Office
- The California State Auditor's Office
- Staff at Standard & Poor's and Moody's credit rating agencies that prepared recent rating reports for Berkeley
- Staff at the City's external financial auditing firm Badawi and Associates

We analyzed financial data from the sources below. For all indicators we adjusted for inflation, we used the inflation factor as of June 2021 from the Consumer Price Index: San Francisco-Oakland-Hayward Table, 2011-2021, U.S. Department of Labor, Bureau of Labor Statistics.

| Repor  | t Sections and Indicators   | Sources  |  |
|--|---|--|--|
| Revenues and Expenses  |   | Revenue by Source  |  |
| •  | Revenue by Source<br>Property Tax Revenues<br>Revenues (trends)   | <ul> <li>City of Berkeley FY 2012 and FY 2021 ACFRs,<br/>Government-wide Financial Statements, Statement of<br/>Activities</li> <li>Property Tax Revenues</li> </ul>   |  |
| •  | Revenues per Resident UC Berkeley Revenues Revenues per Resident  | City of Berkeley FY 2021 ACFR, Government-wide Financial Statements, Statement of Activities  Revenues (trends)  |  |
| (Benchmark)  Expenses by Function  Expenses (trends)  Full-Time Equivalent Employees per 1,000 residents  Revenues and Expenses (trends) | City of Berkeley FY 2012 – FY 2021 ACFRs, Government-wide Financial Statements, Statement of Activities  Revenue per Resident   |  |  |
|  | City of Berkeley FY 2012 – FY 2021 ACFRs, Government-wide Financial Statements, Statement of Activities; City of Berkeley 2021 ACFR, Statistical Section: Demographic and Economic Statistics |  |  |
|  | ,   | UC Berkeley Revenues   |  |
|  |   | University of California website; University of California     Berkeley: Office of the Vice Chancellor website  Revenue per Resident (benchmark)   |  |
|  |   | <ul> <li>City of Berkeley, Davis, Long Beach, Pasadena, Santa<br/>Clara, and Santa Monica FY 2020 ACFRs, Management's<br/>Discussion and Analysis – Statement of Activities Summary;<br/>Statistical Section: Demographic and Economic Statistics</li> </ul> |  |
|  |   | Expenses by Function   |  |
|  |   | <ul> <li>City of Berkeley FY 2012 and FY 2021 ACFRs,<br/>Government-wide Financial Statements, Statement of<br/>Activities</li> </ul>  |  |
|  |   | Expenses (trends)  |  |
|  |   | <ul> <li>City of Berkeley FY 2012 – FY 2021 ACFRs, Government-<br/>wide Financial Statements, Statement of Activities</li> </ul>   |  |

| Report Sections and Indicators  | Sources   |
|---|---|
|   | <ul> <li>Full-Time Equivalent Employees per 1,000 residents</li> <li>City of Berkeley FY 2021 ACFR, Statistical Section:         <ul> <li>Demographic and Economic Statistic; Statistical Section:</li> <li>Full-time Equivalent City Governmental Employees by Function/Program</li> </ul> </li> <li>Revenues and Expenses (trends)         <ul> <li>City of Berkeley FY 2012 – FY 2021 ACFRs, Government-Wide Financial Statements, Statement of Activities</li> </ul> </li> </ul>  |
| Demographics  | Population  |
| <ul> <li>Population</li> <li>Unemployment</li> <li>Personal Income per Resident<br/>(Benchmark)</li> <li>Assessed Property Value</li> </ul>                         | <ul> <li>City of Berkeley FY 2021 ACFR, Statistical Section:         Demographic and Economic Statistics</li> <li>Unemployment</li> <li>City of Berkeley FY 2020 ACFR, Statistical Section:         Demographic and Economic Statistics</li> <li>State of California Employment Development Department –         Local Area Unemployment Statistics</li> <li>Personal Income per Resident</li> <li>City of Berkeley FY 2016, FY 2020, and FY 2021 ACFRs,         Statistical Section: Demographic and Economic Statistics</li> <li>Personal Income per Resident (Benchmark)</li> <li>City of Berkeley, Davis, Long Beach, Pasadena, and Santa Clara FY 2020 ACFRs, City of Santa Monica FY 2021         ACFR, Statistical Section: Demographic and Economic Statistics</li> <li>U.S. Census Bureau population estimates, July 1, 2019, City of Oakland</li> <li>Assessed Property Value</li> <li>City of Berkeley FY 2021 ACFR, Statistical Section:</li> </ul> |
|   | Assessed Value and Estimated Values of Taxable Property   |
| <ul> <li>Financial and Operating Position</li> <li>Net Position</li> <li>Liquidity Ratio</li> <li>General Fund Reserves</li> <li>Enterprise Fund Balance</li> </ul> | <ul> <li>City of Berkeley FY 2012 - FY 2021 ACFRs, Government-Wide Financial Statements: Statement of Net Position</li> <li>Liquidity Ratio</li> <li>City of Berkeley FY 2012 - FY 2021 ACFRs Government-Wide Financial Statements: Statement of Net Position</li> <li>General Fund Reserves</li> </ul>   |
|   | <ul> <li>City of Berkeley, Office of Budget and Fiscal Management,<br/>Year-End Results and First Quarter Budget Update Reports,<br/>FY 2017- FY 2021</li> <li>Enterprise Fund Balances</li> <li>City of Berkeley budgets: FY 2018 and FY 2019, FY 2020<br/>and FY 2021, and proposed FY 2022 budgets</li> </ul>  |
| Long-Term Debt  | Governmental Activities Long-Term Liabilities   |
| <ul> <li>Governmental Activities Long-<br/>term Liabilities</li> <li>Governmental Activities Long-<br/>term Liabilities per Resident</li> </ul>                     | City of Berkeley FY 2012 – FY 2021 ACFRs, Notes to Basic Financial Statements: Governmental Activities Long-Term Liabilities Summary  Governmental Activities Long-Term Liabilities per Resident (benchmark)  |
| <ul><li>(Benchmark)</li><li>Debt by Type</li><li>Bond Ratings</li><li>General Obligation Bond debt</li></ul>  | City of Berkeley, Davis, Long Beach, Pasadena, Santa<br>Clara, and Santa Monica FY 2020 ACFRs, Government-<br>Wide Financial Statements: Statement of Net Position  |

| Report Sections and Indicators   | Sources   |
|--|---|
| as a Proportion of Assessed Property Value  • General Obligation Bond Debt per Resident  • General Obligation Debt Service | Debt by Type  City of Berkeley FY 2021 ACFR, Notes to Basic Financial Statements: Governmental Activities Long-Term Liabilities Summary  Bond Ratings  City of Berkeley FY 2012 - FY 2021 ACFRs, Introductory Section  Standard and Poor's Ratings Guide; Moody's Rating Definitions  General Obligation Bond Debt as a Proportion of Assessed Property Value  City of Berkeley FY 2021 ACFR, Statistical Section, Ratios of General Bonded Debt Outstanding; Statistical Section: Assessed Value and Estimated Values of Taxable Property  City of Berkeley Debt Management and Disclosure Policy  General Obligation Bond Debt per Resident  City of Berkeley FY 2021 ACFR, Statistical Section, Ratios of General Bonded Debt Outstanding; Statistical Section: Demographic and Economic Statistics  Department of Finance data on General Obligation bond issuance  General Obligation Debt Service  City of Berkeley FY 2021 ACFR, City of Berkeley General Obligation and General Fund Obligations Continuing |
| Unfunded Pension and OPEB Liabilities  | Disclosure Annual Report Information  Combined Unfunded Pension and OPEB Liability  Department of Finance data  Net Pension Liability  Department of Finance Data  Net OPEB Liability  Department of Finance data  Funded Ratio Risk Level  California State Auditor Financial Health Dashboard and risk level methodology  Funded Ratio Risk Level (Benchmark)  California State Auditor Financial Health Dashboard  California State Auditor Financial Health Dashboard  California State Auditor Financial Health Dashboard  City of Berkeley, Department of Finance data on Section 115 contributions; City of Berkeley, May 14, 2019 staff   |
| Pavement Maintenance Costs     Unfunded Capital and     Maintenance Need   | report to City Council  Pavement Maintenance Costs  • Metropolitan Transportation Commission, The Pothole Report: Bay Area Roads at Risk, September 2018  Unfunded Capital and Deferred Maintenance Needs  • City of Berkeley Unfunded Liability Reports (2017, 2019, 2021)   |

Throughout the report, we use the terms *expenses* and *expenditures*. Government-wide financial statements (including governmental and business-type activities) use the accrual basis of accounting and refer to expenses. The accrual basis of accounting reports revenues and expenses in the period in which the underlying event occurs, regardless of the timing of cash flows. This means that revenues are recorded when earned and expenses are recorded when the liability is incurred, instead of when cash is actually received or disbursed. Governmental fund financial statements (including the General Fund) use the modified accrual basis of accounting and refer to expenditures. Under the modified accrual basis of accounting, revenues are recorded when measurable and available, and expenditures are recorded when the liability is incurred, except for interest on long-term debt, judgments and claims, workers' compensation, and compensated absences, which are recorded when paid.

# Risk Assessment and Internal Controls

We reviewed information for reasonableness and consistency, and we researched data that needed additional explanation. We did not, however, audit the accuracy of all source documents or the reliability of the data in computer-based systems. As nearly all financial information presented is from the City's ACFRs, we relied on the work performed by the City's external financial auditors.

We specifically assessed internal controls significant to the audit objectives. This included a review of selected policies and procedures, interviews with staff in the Department of Finance and the Budget Office, and reports on city finances and budget. In performing our work, we identified concerns that the City does not currently have a plan for how to meet its FY 2027 reserve funding goal, the debt management policy does not have sufficient criteria to assess the City's debt capacity, the City has not been meeting its Section 115 contribution goals, and the City does not yet have a plan to address its unfunded capital needs.

We performed a risk assessment of the City's financial condition within the context of our audit objectives. This included a review of selected policies and procedures, as well as interviews with subject matter experts and Department of Finance and the Budget Office staff.

# Statement of Compliance

We conducted this performance audit in accordance with Generally Accepted Government Auditing Standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives.

# Appendix I. Enterprise Funds

Most of the City's Enterprise funds and activities are housed within the Department of Public Works, except for the Marina Fund which falls under the Parks, Recreation and Waterfront Department, and the Permit Service Center, which falls primarily under the Planning Department.

- 1. The **Zero Waste Fund** uses fees for disposal of waste at the City's transfer station and refuse fees charged to Berkeley property owners to provide commercial refuse, recycling and compost collection services, and residential refuse and compost collection services to Berkeley residents.
- 2. The **Marina Fund** uses fees generated from vessels that berth at the Marina, commercial building and ground leases, and special events to fund operations at the Berkeley Waterfront.
- 3. The **Sanitary Sewer Fund** uses fees charged to the users of the City's sanitary system to fund the operation, maintenance, rehabilitation, and improvement of the City's sanitary sewer collection system and comply with Environmental Protection Agency requirements.
- 4. The **Clean Storm Water Fund** uses fees from property taxes to fund the maintenance and improvement of the City's storm water drainage system and reduce pollutants in storm water from entering local creeks and the Bay.
- 5. The **Permit Service Center Fund** uses zoning fees, building fees, and plan check fees to fund the processing and issuance of building, electrical, mechanical, plumbing, fire, zoning, and Public Works permits.
- 6. The **Off-Street Parking Fund** uses parking fees to support capital, operation, and maintenance of three off-street parking facilities owned by the City: the Center Street Garage, the Oxford Garage, and the Telegraph Channing Garage.
- 7. The **Parking Meter Fund** uses payments made by hourly parkers to fund the maintenance, collection, capital, and enforcement of city parking meters.
- 8. The **Building Purchases and Management Fund** accounts for the purchase and management of the building at 1947 Center Street. According to the Department of Public Works, although the Building Purchases and Management fund is considered an enterprise fund for the purposes of the City's financial reporting, it functions more as an internal service fund because most of the fund's customers are internal city departments.

# **Mission Statement**

Promoting transparency and accountability in Berkeley government.

# **Audit Team**

Caitlin Palmer, Senior Auditor Pauline Miller, Auditor I

# **City Auditor**

Jenny Wong

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Website and reports: https://berkeleyca.gov/your-government/city-audits



#### Page 51 of 52





To: Honorable Mayor and Members of the City Council

From: Jenny Wong, City Auditor

Subject: Berkeley's Financial Condition (FY 2012 – FY 2021): Pension Liabilities and

Infrastructure Need Attention

## **RECOMMENDATION**

We recommend City Council request that the City Manager report back by November 2022, and every six months thereafter, regarding the status of our audit recommendations until reported fully implemented by the City Manager and Finance Department. They have agreed to our findings and recommendations. Please see our report for their complete response. This audit report has been updated with new information regarding the City's Section 115 Trust.

# FISCAL IMPACTS OF RECOMMENDATION

The audit recommendations are intended to build on the City's financial strengths and address the risks identified in the report. If the City does not implement the recommendations, unfunded pension liabilities and infrastructure needs will continue to grow and may put pressure on other spending priorities in the future. The City may also be less prepared for unforeseen economic challenges if it does not assess the risk of the reserves, and ensure that enterprise funds can balance and avoid recurring shortfalls. Additionally, the City may overlook important considerations in determining a manageable level of debt if it does not update its debt policy.

## **CURRENT SITUATION AND ITS EFFECTS**

We used various financial indicators to analyze the City's financial condition between FY 2012 and FY 2021. While the City's near-term financial outlook was mostly positive, the financial indicators related to the City's long-term outlook revealed some challenges.

#### **Near-Term**

- Revenues and Expenses: The City's revenues have increased since FY 2012 and outpaced
  expenses most years. Governmental activities expenses exceeded revenues in FY 2020 due to
  the economic impacts of COVID-19, but the City took balancing measures to address the
  revenue shortfall in FY 2021.
- **Demographic and Economic Indicators:** Indicators related to the economic stability of the Berkeley community, including assessed value of property and personal income per capita, showed sustained strength over the audit period.
- **Net Position, Liquidity, and Reserves**: The City's net position has been negative due to unfunded pension and other post-employment benefit (OPEB) liabilities. The City maintained a strong liquidity ratio despite setting aside funds in the Stability and Catastrophic reserves. While the reserves helped address the shortfall caused by the pandemic, without a risk assessment of the reserves and plan for how to replenish them, the City may be less prepared for unforeseen economic challenges. Most enterprise funds have met the City's

Berkeley's Financial Condition: Pension Liabilities and Infrastructure Need Attention

JULY 12, 2022

requirement to balance since FY 2016, but the City does not have a policy outlining the target fund balance necessary for the funds to balance and avoid recurring annual shortfalls.

# **Long-Term**

- Long-Term Debt (excluding pension and OPEB): Long-term liabilities have increased, but
  compared to benchmark cities, Berkeley's long-term liabilities per resident are in the middle
  range. General obligation bond debt has remained low compared to total taxable assessed
  property value, but general obligation debt per resident has increased and the City's debt
  policy does not have robust criteria to assess its debt capacity.
- **Pension and OPEB Liabilities:** Berkeley's unfunded liabilities for retiree benefits continue to pose a financial risk to the City. The City established a Section 115 Trust to pre-fund pension obligations, but has not consistently met its annual contribution goal. Without a plan to ensure sufficient funding of the Section 115 Trust, the City may not be prepared to make its required CalPERS contributions.
- **Capital Assets:** The City is facing a reported \$1.2 billion unfunded capital and deferred maintenance need as of FY 2021. Without a funding plan to reduce these needs, the City cannot address the current problem or prevent future unfunded capital needs.

## **BACKGROUND**

This audit provides Berkeley residents, businesses, city management, and public officials with a high-level overview of the City's financial condition over 10 fiscal years. By broadening the scope of financial reporting to incorporate long-term financial trends, financial condition analysis can introduce long-term considerations into the budgeting process, clarify the City's fiscal strengths and weaknesses, and help highlight financial risks that the City needs to address.

## **ENVIRONMENTAL SUSTAINABILITY**

Our office manages and stores audit workpapers and other documents electronically to significantly reduce our use of paper and ink. Our audit recommendation to implement a funding plan to reduce the City's unfunded capital and deferred maintenance needs could also support more resilient and sustainable infrastructure and help advance the Vision 2050 effort.

## RATIONALE FOR RECOMMENDATION

Implementing our recommendations will help the City address its unfunded capital and deferred maintenance needs and unfunded pension liabilities. Our recommendations will also help the City prepare for unforeseen economic challenges by assessing the risk of the reserves, and ensure that enterprise funds can balance and avoid recurring shortfalls. Additionally, our recommendation to update the City's debt policy will strengthen the City's ability to assess its general obligation debt capacity.

## **CONTACT PERSON**

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Attachment: Audit Report: Berkeley's Financial Condition (FY 2012 – FY 2021): Pension Liabilities and Infrastructure Need Attention